

**From:** [Julien P. Meyer](#)  
**To:** [Andrew Kim](#)  
**Cc:** [Donesia D. Turner](#); [Clifton M. Davis](#); [Jonathan M. Rhodes](#); [Kevin.Ferguson@jacobs.com](mailto:Kevin.Ferguson@jacobs.com); [spandit@qti.qualcomm.com](mailto:spandit@qti.qualcomm.com); [george](#); [Ashok Tipirneni](#)  
**Subject:** RE: Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION  
**Date:** Tuesday, April 26, 2022 10:13:15 PM

---

Good evening Mr. Kim,

Thank you for your response.

Best,

Julien

Julien Meyer

Chief Procurement Officer

Office of Procurement/Bureau of Purchasing

City of New Orleans

1300 Perdido Street, Suite 4w07

New Orleans, Louisiana 70112

Telephone: (504) 658-1550 (main line)

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---

**From:** Andrew Kim <akim@jlcinfra.com>  
**Sent:** Monday, April 25, 2022 10:15 AM  
**To:** Julien P. Meyer <Jpmeyer@nola.gov>  
**Cc:** Donesia D. Turner <Donesia.Turner@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>; Jonathan M. Rhodes <Jonathan.Rhodes@nola.gov>; Kevin.Ferguson@jacobs.com; spandit@qti.qualcomm.com; george <george@ignitecities.com>; Ashok Tipirneni

<ashokt@qti.qualcomm.com>

**Subject:** RE: Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION

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Mr. Meyer,

We confirm receipt of your letter on April 21, 2022, and respectfully enclose the attached letter for your review.

Best regards,  
Andrew Kim  
S+C NOLA Consortium

**Andrew Kim | JLC Infrastructure**  
Managing Director

MJE-Loop Capital Partners LLC  
88 Pine Street, 25th Floor | New York, NY 10005  
office: 212.701.8732  
email: [akim@jlcinfra.com](mailto:akim@jlcinfra.com)

---

**From:** Julien P. Meyer <[Jpmeyer@nola.gov](mailto:Jpmeyer@nola.gov)>  
**Sent:** Thursday, April 21, 2022 5:59 PM  
**To:** [Kevin.Ferguson@jacobs.com](mailto:Kevin.Ferguson@jacobs.com); [spandit@qti.qualcomm.com](mailto:spandit@qti.qualcomm.com); Andrew Kim <[akim@jlcinfra.com](mailto:akim@jlcinfra.com)>;  
george <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Donesia D. Turner <[Donesia.Turner@nola.gov](mailto:Donesia.Turner@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>;  
Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>  
**Subject:** Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION  
**Importance:** High

Mr. Ferguson, Mr. Pandit, Mr. Kim, and Mr. Burciaga,

Enclosed are a letter and attachments that require your immediate attention.

Best,  
Julien  
Julien Meyer  
Chief Procurement Officer  
Office of Procurement/Bureau of Purchasing



City of New Orleans  
1300 Perdido Street, Suite 4w07  
New Orleans, Louisiana 70112  
Telephone: (504) 658-1550 (main line)

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**From:** [Andrew Kim](#)  
**To:** [Julien P. Meyer](#)  
**Cc:** [Donesia D. Turner](#); [Clifton M. Davis](#); [Jonathan M. Rhodes](#); [Kevin.Ferguson@jacobs.com](#); [spandit@qti.qualcomm.com](#); [george](#); [Ashok Tipirneni](#)  
**Subject:** RE: Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION  
**Date:** Monday, April 25, 2022 10:15:33 AM  
**Attachments:** [S+C NOLA Withdrawal Notice vF.pdf](#)

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Mr. Meyer,

We confirm receipt of your letter on April 21, 2022, and respectfully enclose the attached letter for your review.

Best regards,  
Andrew Kim  
S+C NOLA Consortium

**Andrew Kim | JLC Infrastructure**  
Managing Director

MJE-Loop Capital Partners LLC  
88 Pine Street, 25th Floor | New York, NY 10005  
office: 212.701.8732  
email: [akim@jlcinfra.com](mailto:akim@jlcinfra.com)

---

**From:** Julien P. Meyer <[Jpmeyer@nola.gov](mailto:Jpmeyer@nola.gov)>  
**Sent:** Thursday, April 21, 2022 5:59 PM  
**To:** [Kevin.Ferguson@jacobs.com](mailto:Kevin.Ferguson@jacobs.com); [spandit@qti.qualcomm.com](mailto:spandit@qti.qualcomm.com); Andrew Kim <[akim@jlcinfra.com](mailto:akim@jlcinfra.com)>; [george](mailto:george@ignitecities.com) <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Donesia D. Turner <[Donesia.Turner@nola.gov](mailto:Donesia.Turner@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>  
**Subject:** Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION  
**Importance:** High

Mr. Ferguson, Mr. Pandit, Mr. Kim, and Mr. Burciaga,

Enclosed are a letter and attachments that require your immediate attention.

Best,  
Julien

Julien Meyer  
Chief Procurement Officer  
Office of Procurement/Bureau of Purchasing  
City of New Orleans  
1300 Perdido Street, Suite 4w07  
New Orleans, Louisiana 70112  
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**From:** [Julien P. Meyer](mailto:Julien.P.Meyer@cityofneworleans.gov)  
**To:** [Kevin.Ferguson@jacobs.com](mailto:Kevin.Ferguson@jacobs.com); [spandit@qti.qualcomm.com](mailto:spandit@qti.qualcomm.com); [Andrew Kim](mailto:Andrew.Kim@cityofneworleans.gov); [george](mailto:george.donesia@cityofneworleans.gov)  
**Cc:** [Donesia D. Turner](mailto:Donesia.D.Turner@cityofneworleans.gov); [Clifton M. Davis](mailto:Clifton.M.Davis@cityofneworleans.gov); [Jonathan M. Rhodes](mailto:Jonathan.M.Rhodes@cityofneworleans.gov)  
**Subject:** Advanced Broadband and Smart City Systems - City of New Orleans Request for Proposals No. 1193 (RFP) – IMMEDIATE ATTENTION  
**Date:** Thursday, April 21, 2022 4:59:35 PM  
**Attachments:** [Attachment A RFP 1193 SmartConnected Affidavit.pdf](#)  
[Attachment B RFP for Advanced Broadband and Smart City Code of Ethics.pdf](#)  
[Attachment C 1 of 2 - RFP for Advanced Broadband and Smart City Systems Agree Terms and Conditions.pdf](#)  
[Attachment C 2 of 2 - RFP for Advanced Broadband and Smart City Systems Non Solicitation Provision.pdf](#)  
[Attachment D 1 of 2 - Cox Protest Response 8-3-21.pdf](#)  
[Attachment D 2 of 2 - Cox Protest Response 10-21-21.pdf](#)  
[Ltr from CNO to Smart+Connected NOLA and Ignite Cities.pdf](#)

---

Mr. Ferguson, Mr. Pandit, Mr. Kim, and Mr. Burciaga,

Enclosed are a letter and attachments that require your immediate attention.

Best,

Julien

Julien Meyer

Chief Procurement Officer

Office of Procurement/Bureau of Purchasing

City of New Orleans

1300 Perdido Street, Suite 4w07

New Orleans, Louisiana 70112

Telephone: (504) 658-1550 (main line)

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**From:** [Joshua O. Cox](#)  
**To:** [Tara G. Richard](#); [Clifton M. Davis](#); [Jabarie R. Walker](#); [Arthur C. Walton](#)  
**Subject:** Re: FYSA: Smart City Development -- Community Outreach Event tomorrow  
**Date:** Thursday, March 31, 2022 2:07:59 PM

---

Make sure you include Jim Reynolds too. He's no slouch — billionaire black investor.

Joshua O. Cox  
Senior Advisor & Director of Strategic Initiatives  
Office of Mayor LaToya Cantrell | City of New Orleans  
1300 Perdido Street | Suite 2E04 | New Orleans, LA 70112  
[\(504\) 658-4953](tel:(504)658-4953) office | [Joshua.cox@nola.gov](mailto:Joshua.cox@nola.gov)

Please schedule a meeting with me via the link below:

<https://calendly.com/joshua-cox-1>

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---

**From:** Tara G. Richard <[Tgrichard@nola.gov](mailto:Tgrichard@nola.gov)>  
**Sent:** Thursday, March 31, 2022 1:47:34 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>  
**Cc:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>  
**Subject:** Re: FYSA: Smart City Development -- Community Outreach Event tomorrow

Please let me know if you want to make any revisions.

Tara

---

**From:** Tara G. Richard <[Tgrichard@nola.gov](mailto:Tgrichard@nola.gov)>  
**Sent:** Thursday, March 31, 2022 1:47 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>  
**Cc:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>  
**Subject:** FYSA: Smart City Development -- Community Outreach Event tomorrow

The Mayor invites you to join her and Ervin "Magic" Johnson tomorrow at Joe Brown Park and/or Abundant Life Tabernacle for a community outreach event about Smart City Development. More information is included in the attachment.

Please let me know if you will be able to join.

Tara

**From:** [Tara G. Richard](#)  
**To:** [Clifton M. Davis](#); [Jabarie R. Walker](#); [Arthur C. Walton](#)  
**Cc:** [Joshua O. Cox](#)  
**Subject:** Re: FYSA: Smart City Development -- Community Outreach Event tomorrow  
**Date:** Thursday, March 31, 2022 1:47:36 PM

---

Please let me know if you want to make any revisions.

Tara

---

**From:** Tara G. Richard <Tgrichard@nola.gov>  
**Sent:** Thursday, March 31, 2022 1:47 PM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>; Jabarie R. Walker <Jrwalker@nola.gov>; Arthur C. Walton <Arthur.Walton@nola.gov>  
**Cc:** Joshua O. Cox <Joshua.Cox@nola.gov>  
**Subject:** FYSA: Smart City Development -- Community Outreach Event tomorrow

The Mayor invites you to join her and Ervin "Magic" Johnson tomorrow at Joe Brown Park and/or Abundant Life Tabernacle for a community outreach event about Smart City Development. More information is included in the attachment.

Please let me know if you will be able to join.

Tara

**From:** [Tara G. Richard](#)  
**To:** [Clifton M. Davis](#); [Jabarie R. Walker](#); [Arthur C. Walton](#)  
**Cc:** [Joshua O. Cox](#)  
**Subject:** FYSA: Smart City Development -- Community Outreach Event tomorrow  
**Date:** Thursday, March 31, 2022 1:47:22 PM

---

The Mayor invites you to join her and Ervin "Magic" Johnson tomorrow at Joe Brown Park and/or Abundant Life Tabernacle for a community outreach event about Smart City Development. More information is included in the attachment.

Please let me know if you will be able to join.

Tara



**From:** [George Burciaga](#)  
**To:** [Joshua O. Cox](#); [Reyahd Kazmi](#)  
**Cc:** [Jonathan M. Rhodes](#); [Kimberly W. LaGrue](#); [Mayor's Communications Team](#); [Melissa M Newell](#); [Justyn A. Hawkins](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#); [Clifton M. Davis](#); [Jabarie R. Walker](#); [Michael G. Tidwell](#); [Sharmaine N. Russ](#); [Raven Frederick](#); [Catrina M. Simmons](#)  
**Subject:** RE: Itinerary for Magic Johnson Visit  
**Date:** Monday, March 28, 2022 6:36:49 AM  
**Attachments:** [WIFI FOR ALL Itinerary with Mr Johnson and Mr Reynolds.docx](#)

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Team NOLA,

Good morning and Happy Monday.

Attached is the updated document with minor adjustments. We look forward to seeing the team this week.

Thank you!

“Service to others is the rent you pay for your room here on earth.” Ali

George Burciaga, Managing Partner  
IGNITE CITIES  
m. 312.509.2800  
[@geoburciaga](#)

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**From:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>  
**Sent:** Saturday, March 26, 2022 9:38 AM  
**To:** [Reyahd Kazmi <Reyahd@ignitecities.com>](mailto:Reyahd@ignitecities.com); [George Burciaga <george@ignitecities.com>](mailto:george@ignitecities.com)  
**Cc:** [Jonathan M. Rhodes <Jonathan.Rhodes@nola.gov>](mailto:Jonathan.Rhodes@nola.gov); [Kimberly W. LaGrue <Kwlagrue@nola.gov>](mailto:Kwlagrue@nola.gov); [Mayor's Communications Team <communications@nola.gov>](mailto:communications@nola.gov); [Melissa M Newell <Melissa.Newell@nola.gov>](mailto:Melissa.Newell@nola.gov); [Justyn A. Hawkins <Jahawkins@nola.gov>](mailto:Jahawkins@nola.gov); [Jeffrey P. Vappie, II <jvappie@nola.gov>](mailto:jvappie@nola.gov); [Louis Martinez <lmartinez@nola.gov>](mailto:lmartinez@nola.gov); [Clifton M. Davis <Clifton.Davis@nola.gov>](mailto:Clifton.M.Davis@nola.gov); [Jabarie R. Walker <Jrwalker@nola.gov>](mailto:Jrwalker@nola.gov); [Michael G. Tidwell <Mgtidwell@nola.gov>](mailto:Michael.G.Tidwell@nola.gov); [Sharmaine N. Russ <Sharmaine.Russ@nola.gov>](mailto:Sharmaine.Russ@nola.gov); [Raven Frederick](#)

<Raven.Frederick@nola.gov>; Catrina M. Simmons <cmsimmons@nola.gov>

**Subject:** Re: Itinerary for Magic Johnson Visit

Great questions, Reyadh. Im gonna call you later today.

Joshua O. Cox

Senior Advisor & Director of Strategic Initiatives

Office of Mayor LaToya Cantrell | City of New Orleans

1300 Perdido Street | Suite 2E04 | New Orleans, LA 70112

(504) 658-4953 office | [Joshua.cox@nola.gov](mailto:Joshua.cox@nola.gov)

Please schedule a meeting with me via the link below:

<https://calendly.com/joshua-cox-1>

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---

**From:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Sent:** Friday, March 25, 2022 10:06:07 PM

**To:** george <[george@ignitecities.com](mailto:george@ignitecities.com)>; Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>

**Cc:** Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>;

Mayor's Communications Team <[communications@nola.gov](mailto:communications@nola.gov)>; Melissa M Newell

<[Melissa.Newell@nola.gov](mailto:Melissa.Newell@nola.gov)>; Justyn A. Hawkins <[Jahawkins@nola.gov](mailto:Jahawkins@nola.gov)>; Jeffrey P. Vappie, II

<[jvappie@nola.gov](mailto:jvappie@nola.gov)>; Louis Martinez <[lmartinez@nola.gov](mailto:lmartinez@nola.gov)>; Clifton M. Davis

<[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>; Michael G. Tidwell

<[Mgtidwell@nola.gov](mailto:Mgtidwell@nola.gov)>; Sharmaine N. Russ <[Sharmaine.Russ@nola.gov](mailto:Sharmaine.Russ@nola.gov)>; Raven Frederick

<[Raven.Frederick@nola.gov](mailto:Raven.Frederick@nola.gov)>; Catrina M. Simmons <[cmsimmons@nola.gov](mailto:cmsimmons@nola.gov)>

**Subject:** Re: Itinerary for Magic Johnson Visit

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Josh, this looks great!!! Good work!

Before finalizing, GB and the team will check with JLC for their approval. Pretty confident they'll be fine with it, but obviously need them to see it and provide consent.

I'm sure you've already thought about or planned this, but from a former staffer perspective, handful of quick things: (1) Guessing your advance team will advance each location? (2) Transportation. With an escort, have you calculated the number of vehicles needed for this for all of us?—or for at least those of us going to each of the 3 spots? It looks like we'll need at least 3 SUVs which we can discuss those logistics off line. (3) Hopefully those drive times are that short haha.

Also, you should add a 10-15 minute buffer at each location since you have meet/greet in each of the agenda. (4) Please note if these are open or closed press (5) If open press, we should probably do a quick gaggle wherever you think will have the largest media turnout so there's more than just B-roll since we're not doing a true stand-up.

**Reyahd D.J. Kazmi**

Managing Director

government policy & transformation

**IGNITE CITIES**

m. 312-350-8321

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On Mar 25, 2022, at 7:55 PM, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)> wrote:

Almost home, will check in a bit. That said, Josh and Team Nola, it's you're city so there's nothing we can truly say to you all as you know your city.

**Reyahd D.J. Kazmi**

Managing Director

government policy & transformation

**IGNITE CITIES**

m. 312-350-8321

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On Mar 25, 2022, at 7:41 PM, George Burciaga  
<[george@ignitecities.com](mailto:george@ignitecities.com)> wrote:

I'm reviewing it now as well.

Thx -  
George w/ IGNITE CITIES

On Mar 25, 2022, at 7:28 PM, Jonathan M. Rhodes  
<[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)> wrote:

I am working with Kim's team on data and visuals. Should  
have that back for review on Monday.

Agenda looks good. Let us know if we need to hop in a  
city car or follow in our own cars.

Thanks,

Jonathan M. Rhodes  
Director, Mayor's Office of Utilities  
Office of Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido Street, 8E08  
New Orleans, LA 70112  
C: 504-671-8068  
E: [jonathan.rhodes@nola.gov](mailto:jonathan.rhodes@nola.gov)

---

**From:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>

**Sent:** Friday, March 25, 2022 7:27 PM

**To:** Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; george  
<[george@ignitecities.com](mailto:george@ignitecities.com)>; Mayor's Communications Team  
<[communications@nola.gov](mailto:communications@nola.gov)>; Melissa M Newell  
<[Melissa.Newell@nola.gov](mailto:Melissa.Newell@nola.gov)>; Justyn A. Hawkins  
<[Jahawkins@nola.gov](mailto:Jahawkins@nola.gov)>; Jeffrey P. Vappie, II  
<[jvappie@nola.gov](mailto:jvappie@nola.gov)>; Louis Martinez <[lmartinez@nola.gov](mailto:lmartinez@nola.gov)>

**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R.  
Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>; Michael G. Tidwell  
<[Mgtidwell@nola.gov](mailto:Mgtidwell@nola.gov)>; Jonathan M. Rhodes  
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<[Raven.Frederick@nola.gov](mailto:Raven.Frederick@nola.gov)>; Catrina M. Simmons  
<[cmsimmons@nola.gov](mailto:cmsimmons@nola.gov)>; Reyahd Kazmi  
<[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Subject:** Re: Itinerary for Magic Johnson Visit

We def need data you have that demonstrates the need in districts E, D and C!

Joshua O. Cox  
Senior Advisor & Director of Strategic Initiatives  
Office of Mayor LaToya Cantrell | City of New Orleans  
1300 Perdido Street | Suite 2E04 | New Orleans, LA 70112  
(504) 658-4953 office | [Joshua.cox@nola.gov](mailto:Joshua.cox@nola.gov)

Please schedule a meeting with me via the link below:

<https://calendly.com/joshua-cox-1>

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**From:** Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Sent:** Friday, March 25, 2022 6:41:40 PM  
**To:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>; george  
<[george@ignitecities.com](mailto:george@ignitecities.com)>; Mayor's Communications Team  
<[communications@nola.gov](mailto:communications@nola.gov)>; Melissa M Newell  
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**Sent:** Friday, March 25, 2022 5:26 PM

**To:** george <[george@ignitecities.com](mailto:george@ignitecities.com)>; Mayor's Communications Team <[communications@nola.gov](mailto:communications@nola.gov)>; Melissa M Newell <[Melissa.Newell@nola.gov](mailto:Melissa.Newell@nola.gov)>; Justyn A. Hawkins <[Jahawkins@nola.gov](mailto:Jahawkins@nola.gov)>; Jeffrey P. Vappie, II <[jvappie@nola.gov](mailto:jvappie@nola.gov)>; Louis Martinez <[lmartinez@nola.gov](mailto:lmartinez@nola.gov)>

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Open to any and all thoughts.

Best wishes,

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**From:** [George Burciaga](#)  
**To:** [Joshua O. Cox](#)  
**Cc:** [Reyahd Kazmi](#); [Jonathan M. Rhodes](#); [Kimberly W. LaGrue](#); [Mayor's Communications Team](#); [Melissa M Newell](#); [Justyn A. Hawkins](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#); [Clifton M. Davis](#); [Jabarie R. Walker](#); [Michael G. Tidwell](#); [Sharmaine N. Russ](#); [Raven Frederick](#); [Catrina M. Simmons](#)  
**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Saturday, March 26, 2022 9:56:27 AM

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Also, I still need to review this with Magic/Jim plus internal Comms. I will definitely have some minor adjustments by Monday morning.

Thanks everyone, excited for next steps.

Thx -  
George w/ IGNITE CITIES

On Mar 26, 2022, at 9:38 AM, Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)> wrote:

Great questions, Reyadh. Im gonna call you later today.

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m. 312-350-8321

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On Mar 25, 2022, at 7:55 PM, Reyahd Kazmi  
<Reyahd@ignitecities.com> wrote:

Almost home, will check in a bit. That said, Josh and Team Nola, it's your city so there's nothing we can truly say to you all as you know your city.

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Managing Director  
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1300 Perdido Street, 8E08  
New Orleans, LA 70112  
C: 504-671-8068  
E: jonathan.rhodes@nola.gov

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**Sent:** Friday, March 25, 2022 7:27 PM  
**To:** Kimberly W. LaGrue <Kwlagrue@nola.gov>;  
george <george@ignitecities.com>; Mayor's  
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**Kimberly W. LaGrue**  
*Chief Information Officer*  
City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido Street 3E05

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**From:** Joshua O. Cox <Joshua.Cox@nola.gov>

**Sent:** Friday, March 25, 2022 5:26 PM

**To:** george <george@ignitecities.com>;

Mayor's Communications Team

<communications@nola.gov>; Melissa M

Newell <Melissa.Newell@nola.gov>; Justyn A.

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LaGrue <Kwlagrue@nola.gov>; Sharmaine N.

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Frederick <Raven.Frederick@nola.gov>; Catrina

M. Simmons <cmsimmons@nola.gov>; Reyahd

Kazmi <Reyahd@ignitecities.com>

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**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Saturday, March 26, 2022 9:39:21 AM

---

Also, it's very open press... going to be media bonanza

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**To:** [Reyahd Kazmi](mailto:Reyahd@ignitecities.com) <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; [george](mailto:george@ignitecities.com) <[george@ignitecities.com](mailto:george@ignitecities.com)>  
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**Sent:** Friday, March 25, 2022 6:41:40 PM  
**To:** Joshua O. Cox <Joshua.Cox@nola.gov>; george

<george@ignitecities.com>; Mayor's Communications Team  
<communications@nola.gov>; Melissa M Newell  
<Melissa.Newell@nola.gov>; Justyn A. Hawkins  
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<cmsimmons@nola.gov>; Reyahd Kazmi  
<Reyahd@ignitecities.com>

**Subject:** RE: Itinerary for Magic Johnson Visit

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from us for the stats and visuals.

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City of New Orleans | Mayor LaToya Cantrell  
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**From:** [Joshua O. Cox](#)  
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**Cc:** [Jonathan M. Rhodes](#); [Kimberly W. LaGrue](#); [Mayor's Communications Team](#); [Melissa M Newell](#); [Justyn A. Hawkins](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#); [Clifton M. Davis](#); [Jabarie R. Walker](#); [Michael G. Tidwell](#); [Sharmaine N. Russ](#); [Raven Frederick](#); [Catrina M. Simmons](#)  
**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Saturday, March 26, 2022 9:38:21 AM

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Great questions, Reyadh. Im gonna call you later today.

Joshua O. Cox  
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government policy & transformation  
**IGNITE CITIES**  
m. 312-350-8321

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**Subject:** Re: Itinerary for Magic Johnson Visit  
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---

**From:** Joshua O. Cox <Joshua.Cox@nola.gov>  
**Sent:** Friday, March 25, 2022 5:26 PM  
**To:** george <george@ignitecities.com>; Mayor's Communications Team <communications@nola.gov>; Melissa M Newell <Melissa.Newell@nola.gov>; Justyn A. Hawkins <Jahawkins@nola.gov>; Jeffrey P. Vappie, II <jvappie@nola.gov>; Louis Martinez <lmartinez@nola.gov>  
**Cc:** Clifton M. Davis <Clifton.Davis@nola.gov>; Jabarie R. Walker <Jrwalker@nola.gov>; Michael G. Tidwell <Mgtidwell@nola.gov>; Jonathan M. Rhodes <Jonathan.Rhodes@nola.gov>; Kimberly W. LaGrue <Kwlagrue@nola.gov>; Sharmaine N. Russ <Sharmaine.Russ@nola.gov>; Raven Frederick <Raven.Frederick@nola.gov>; Catrina M. Simmons <cmsimmons@nola.gov>; Reyahd Kazmi <Reyahd@ignitecities.com>  
**Subject:** Itinerary for Magic Johnson Visit

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with changes/comments/etc to make sure everyone is on the same page.

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1300 Perdido Street | Suite 2E04 | New Orleans, LA 70112  
(504) 658-4953 office | [Joshua.cox@nola.gov](mailto:Joshua.cox@nola.gov)

Please schedule a meeting with me via the link below:  
<https://calendly.com/joshua-cox-1>

**From:** [George Burciaga](#)  
**To:** [Jonathan M. Rhodes](#)  
**Cc:** [Joshua O. Cox](#); [Kimberly W. LaGrue](#); [Mayor's Communications Team](#); [Melissa M Newell](#); [Justyn A. Hawkins](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#); [Clifton M. Davis](#); [Jabarie R. Walker](#); [Michael G. Tidwell](#); [Sharmaine N. Russ](#); [Raven Frederick](#); [Catrina M. Simmons](#); [Reyahd Kazmi](#)  
**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Friday, March 25, 2022 7:41:52 PM

---

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I'm reviewing it now as well.

Thx -  
George w/ IGNITE CITIES

On Mar 25, 2022, at 7:28 PM, Jonathan M. Rhodes  
<[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)> wrote:

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Director, Mayor's Office of Utilities  
Office of Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido Street, 8E08  
New Orleans, LA 70112  
C: 504-671-8068  
E: [jonathan.rhodes@nola.gov](mailto:jonathan.rhodes@nola.gov)

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**From:** [Jonathan M. Rhodes](#)  
**To:** [Joshua O. Cox](#); [Kimberly W. LaGrue](#); [george](#); [Mayor's Communications Team](#); [Melissa M Newell](#); [Justyn A. Hawkins](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#)  
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**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Friday, March 25, 2022 7:28:39 PM

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**Subject:** Re: Itinerary for Magic Johnson Visit  
**Date:** Friday, March 25, 2022 7:27:24 PM

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**Subject:** Itinerary for Magic Johnson Visit  
**Date:** Friday, March 25, 2022 5:26:28 PM  
**Attachments:** [Magic Johnson + Jim Reynolds Visit.docx](#)

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**From:** [Reyahd Kazmi](#)  
**To:** [LaToya Cantrell](#); [Joshua O. Cox](#); [Clifton M. Davis](#); [Jabarie R. Walker](#)  
**Cc:** [michael.hancock@denvergov.org](mailto:michael.hancock@denvergov.org); [Carpenter, Lisa - MO Executive Director](#); [george](#); [Sam Johnson](#); [Serena Elizabeth Guzman](#)  
**Subject:** Speaking Invitation: Mayor Hancock - June 16th IGNITE US Mayoral Virtual Roundtable  
**Date:** Friday, March 25, 2022 2:11:58 PM  
**Attachments:** [Abstract - June 16th 2022 U.S. Mayoral Roundtable Abstract.pdf](#)

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Mayor Cantrell and Team New Orleans:

Good afternoon. We hope you're well and are staying safe and healthy.

As a partner mayor, we are inviting you to participate in our **2022 U.S. Mayoral Virtual Roundtable** discussion, *Digital Equity I "Building a Smart City for Everyone"*, with **Mayor Michael B. Hancock** (host) and invited panelist **Mayor Todd Gloria**, on **June 16<sup>th</sup> at 2pmCST**.

Please note, upon your confirmation we request your **biography** and **headshot** to publicize the event on social media as well as various publications. Also, as the event gets closer, we will provide your team the Run-of-Show which includes the agenda and roundtable questions. In the meantime, attached is the roundtable's abstract.

Following the roundtable, the world's top gov-tech news publication, *Cities Today*, will publish an article on the roundtable and will include quotes and information you'd like shared in the story. If possible, we hope to have your confirmation by Monday, May 16<sup>th</sup>.

Finally, following this correspondence you'll receive an emailed invitation from Mayor Hancock.

Thank you so much and we look forward to receiving your confirmation.

**Mayor Michael B. Hancock**

City of Denver

**George Burciaga**

IGNITE CITIES, Managing Partner

**Reyahd D.J. Kazmi**

Managing Director

Government Policy & Transformation

**IGNITE CITIES**

[www.ignitecities.com](http://www.ignitecities.com)

m. 312-350-8321



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**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** RE: Joshua O. Cox shared "JLC - Decision Memo" with you.  
**Date:** Tuesday, March 8, 2022 9:35:35 AM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)

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Ok, I will set the call for 1:30pm CT. I'm hoping this works for the rest of the team. If not, we can adjust the time.

Thank you!

"Service to others is the rent you pay for your room here on earth." Ali

George Burciaga, Managing Partner  
IGNITE CITIES  
m. 312.509.2800  
[@geoburciaga](#)

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---

**From:** Nicole A Portocarrero <[Nicole.Portocarrero@nola.gov](mailto:Nicole.Portocarrero@nola.gov)> **On Behalf Of** Clifton M. Davis  
**Sent:** Tuesday, March 8, 2022 9:11 AM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** Re: Joshua O. Cox shared "JLC - Decision Memo" with you.

Cliff can do 1:30 on Thursday.  
Nicole

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, March 8, 2022 8:20 AM  
**To:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>

**Cc:** Serena Elizabeth Guzman <[Serena@ignitecities.com](mailto:Serena@ignitecities.com)>

**Subject:** RE: Joshua O. Cox shared "JLC - Decision Memo" with you.

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Team,

Good morning. Can you confirm if you're available this Thursday for a follow-up call at 1pm CT, please advise, thank you.

"Service to others is the rent you pay for your room here on earth." Ali

George Burciaga, Managing Partner  
IGNITE CITIES  
m. 312.509.2800  
@geoburciaga

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**From:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>

**Sent:** Wednesday, February 23, 2022 3:17 PM

**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>

**Subject:** Joshua O. Cox shared "JLC - Decision Memo" with you.



**Joshua O. Cox shared a file with you**

Hey All -

Here is the very beginnings of a memo on this JLC meeting. What's unclear to me is what the outstanding decision-points and questions are for the mayor? Please feel free to edit this memo accordingly.



[JLC - Decision Memo](#)



This link will work for anyone.

Open

**From:** [Jonathan M. Rhodes](#)  
**To:** [george](#); [Joshua O. Cox](#); [Kimberly W. LaGrue](#); [Clifton M. Davis](#); [Jabarie R. Walker](#)  
**Cc:** [Serena Elizabeth Guzman](#)  
**Subject:** Re: Joshua O. Cox shared "JLC - Decision Memo" with you.  
**Date:** Tuesday, March 8, 2022 9:06:41 AM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)

---

I'd prefer 1:30 or 2pm on Thursday, but defer to the team's availability.

Jonathan M. Rhodes  
Director, Mayor's Office of Utilities  
Office of Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido Street, 8E08  
New Orleans, LA 70112  
C: 504-671-8068  
E: jonathan.rhodes@nola.gov

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, March 8, 2022 8:20 AM  
**To:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Jonathan M. Rhodes <[Jonathan.Rhodes@nola.gov](mailto:Jonathan.Rhodes@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Jabarie R. Walker <[Jrwalker@nola.gov](mailto:Jrwalker@nola.gov)>  
**Cc:** Serena Elizabeth Guzman <[Serena@ignitecities.com](mailto:Serena@ignitecities.com)>  
**Subject:** RE: Joshua O. Cox shared "JLC - Decision Memo" with you.

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Team,

Good morning. Can you confirm if you're available this Thursday for a follow-up call at 1pm CT, please advise, thank you.

"Service to others is the rent you pay for your room here on earth." Ali

George Burciaga, Managing Partner  
IGNITE CITIES  
m. 312.509.2800  
[@geoburciaga](#)

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**From:** Joshua O. Cox <Joshua.Cox@nola.gov>

**Sent:** Wednesday, February 23, 2022 3:17 PM

**To:** George Burciaga <george@ignitecities.com>; Kimberly W. LaGrue <Kwlagrue@nola.gov>; Jonathan M. Rhodes <Jonathan.Rhodes@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>; Jabarie R. Walker <Jrwalker@nola.gov>

**Subject:** Joshua O. Cox shared "JLC - Decision Memo" with you.



## Joshua O. Cox shared a file with you

Hey All -

Here is the very beginnings of a memo on this JLC meeting. What's unclear to me is what the outstanding decision-points and questions are for the mayor? Please feel free to edit this memo accordingly.



[JLC - Decision Memo](#)



This link will work for anyone.

Open



**From:** [Kimberly W. LaGrue](#)  
**To:** [george](#); [Reyahd Kazmi](#); [Serena Elizabeth Guzman](#); [Jonathan M. Rhodes](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [Sam Johnson](#); [Joshua O. Cox](#)  
**Subject:** RE: Broadband /smart city follow-up call  
**Date:** Friday, February 25, 2022 2:05:34 PM

---

If you are in the Teams meeting, can you leave and join from the Zoom link?

Serena and I are on the zoom call.

Kimberly W. LaGrue  
*Chief Information Officer*  
City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido Street 3E05

**Check out the City of New Orleans COVID-19 dashboard!**

Updated daily at: [ready.nola.gov/data](https://ready.nola.gov/data)

-----Original Appointment-----

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Wednesday, February 23, 2022 10:13 AM  
**To:** George Burciaga; Reyahd Kazmi; Serena Elizabeth Guzman; Jonathan M. Rhodes; Clifton M. Davis; Arthur C. Walton; Sam Johnson; Joshua O. Cox; Kimberly W. LaGrue  
**Subject:** Broadband /smart city follow-up call  
**When:** Friday, February 25, 2022 2:00 PM-2:30 PM (UTC-06:00) Central Time (US & Canada).  
**Where:** <https://ignitecities.zoom.us/j/85984690229?pwd=UmMzOVQwbUtzdEh4cmJ6SE8zYk82dz09&from=addon>

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Follow-up regarding the visit and CEA framework

Join Zoom Meeting  
<https://ignitecities.zoom.us/j/85984690229?pwd=UmMzOVQwbUtzdEh4cmJ6SE8zYk82dz09&from=addon>

Meeting ID: 859 8469 0229  
Passcode: 444215  
One tap mobile  
+13126266799,,85984690229# US (Chicago)  
+16465588656,,85984690229# US (New York)

Dial by your location  
+1 312 626 6799 US (Chicago)



+1 646 558 8656 US (New York)

+1 301 715 8592 US (Washington DC)

+1 346 248 7799 US (Houston)

+1 669 900 9128 US (San Jose)

+1 253 215 8782 US (Tacoma)

Meeting ID: 859 8469 0229

Find your local number: <https://ignitecities.zoom.us/j/kc3360V9Cn>

---

## Microsoft Teams meeting

**Join on your computer or mobile app**

[Click here to join the meeting](#)

**Or call in (audio only)**

[+1 312-667-5630,156486953#](tel:+13126675630156486953) United States, Chicago

Phone Conference ID: 156 486 953#

[Find a local number](#) | [Reset PIN](#)

[Learn More](#) | [Meeting options](#)

---

**From:** [Joshua O. Cox](#)  
**To:** [george](#)  
**Cc:** [Clifton M. Davis](#); [Kimberly W. LaGrue](#); [Jonathan M. Rhodes](#)  
**Subject:** Fwd: Dates  
**Date:** Tuesday, February 22, 2022 3:16:46 PM

---

Joshua O. Cox  
Senior Advisor & Director of Strategic Initiatives  
Office of Mayor LaToya Cantrell | City of New Orleans  
1300 Perdido Street | Suite 2E04 | New Orleans, LA 70112  
[\(504\) 658-4953](tel:(504)658-4953) office | [Joshua.cox@nola.gov](mailto:Joshua.cox@nola.gov)

Please schedule a meeting with me via the link below:  
<https://calendly.com/joshua-cox-1>

Get [Outlook for iOS](#)

---

**From:** Catrina M. Simmons <[cmsimmons@nola.gov](mailto:cmsimmons@nola.gov)>  
**Sent:** Tuesday, February 22, 2022 2:37:43 PM  
**To:** Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>  
**Subject:**

Here are the dates and times I have available.

Friday, March 18<sup>th</sup> 1 pm to 4 pm.  
Tuesday, March 22<sup>nd</sup> 10 am to 2 pm.  
Wednesday, March 23<sup>rd</sup> 10 am to 2 pm.

*Stay Safe and Be Blessed!*

*Catrina Simmons-Steib*  
*Director of Scheduling*  
*Office of the Mayor LaToya Cantrell City of New Orleans*  
*1300 Perdido St 2E04*  
*New Orleans, LA 70112*  
[cmsimmons@nola.gov](mailto:cmsimmons@nola.gov)  
**504.658.4900**

**From:** [George Burciaga](#)  
**To:** [Arthur C. Walton](#); [Kimberly W. LaGrue](#); [Reyahd Kazmi](#); [Clifton M. Davis](#)  
**Subject:** zoom details for todays call - im on now  
**Date:** Tuesday, February 22, 2022 2:43:41 PM

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George Burciaga is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

[https://ignitecities.zoom.us/j/81429655922?  
pwd=UTU0UTlyN3JvKzJCcnRydjJDUHdsdz09&from=addon](https://ignitecities.zoom.us/j/81429655922?pwd=UTU0UTlyN3JvKzJCcnRydjJDUHdsdz09&from=addon)

Meeting ID: 814 2965 5922

Passcode: 635663

One tap mobile

+13126266799,,81429655922# US (Chicago)

+13017158592,,81429655922# US (Washington DC)

“Service to others is the rent you pay for your room here on earth.” Ali

George Burciaga, Managing Partner

IGNITE CITIES

m. 312.509.2800

@geoburciaga

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**From:** [George Burciaga](#)  
**To:** [Charles H. Ellis](#); [Jeffrey P. Vappie, II](#); [Louis Martinez](#); [Robert Monlyn](#); [Joshua O. Cox](#); [Emily F. Wolff](#); [Jack I. Shaevitz](#); [Marjorianna B. Willman](#); [Julien P. Meyer](#); [Kimberly W. LaGrue](#); [Jonathan T. Wisbey](#); [Norman L. White](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [Chad J. Brown](#); [Larry Barabino](#); [Sunae S. Villavaso](#); [Candice B. Anderson](#); [Michael G. Tidwell](#); [Justin L. Boone](#); [manya-jean.gitter@mocafi.com](mailto:manya-jean.gitter@mocafi.com); [stanley.toussaint@mocafi.com](mailto:stanley.toussaint@mocafi.com)  
**Cc:** [LaToya Cantrell](#); [David L. Simmons](#); [Gloria Smith](#); [Matthew Wu](#); [Tanya Haynes](#); [Taylor M. Jackson](#); [Tae, Steve; Keefe, Stephen](#); [Sunni LeBeouf](#); [Austin P. Wilty](#); [Andrew Gregorian](#); [Aaron D.E. Green](#); [trent@ftno.org](mailto:trent@ftno.org); [Kendra L. Alexis](#); [Brianna N. Rock](#); [Eliza W. Kauffman](#); [Donesia D. Turner](#); [Wole Coaxum](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** NOLA Multi-Function ID Card Team Meetings - Please Review  
**Date:** Wednesday, June 30, 2021 12:50:17 PM

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Team NOLA,

Congrats on an incredible project kick-off yesterday! Mayor, thank you for your leadership and guidance.

As mentioned during our kick-off, we will prepare and launch new weekly team calls to accelerate development and our success.

Josh and others will support identifying the initial departments (phase 1) that will launch the first set of services utilizing the city card offering. These teams will confirm a key stakeholder and will support the project development during weekly meetings on Wednesday at 3pmCT. We will also schedule regular updates to the mayor to support alignment and to present our success across all phases.

We will regroup with our NEW agenda and the project plan reviewed next Wednesday at 3pm CT. The New invite will go out shortly.

-

Here is a recap from yesterday's kick-offs:

#### Notes

- 2 NOLA Cards
  - NOLA Card: Immediate Response Card à City-owned
    - UBI, ERAP, Opportunity Youth, Returning Citizens; quick disbursement
  - NOLA Deluxe Card: All-in-One à User-owned
    - Municipal ID, Banking, Credit building, Small-Business rewards, Fin. Lit., Access
  - Data is aggregated and anonymized
  
- Mayoral Priorities/Immediate Needs

- UBI for Opportunity Youth (August/September)
- Emergency Rental Assistance Program (now/August/September)
- Payments across city programs
- ARP funding distribution
- Municipal ID development
- Longer term access, Libraries, NORD, RTA...etc.

-

Action Items:

- City of New Orleans:
  - 7.7: Assemble internal task force and conduct weekly team meeting
  - 7.14: Separate into work groups based on the particular use-cases starting with UBI for OY and ERAP
  - 7.21: Start break-out work group meetings
- MoCaFi:
  - Support NOLA work groups and launch
- Mastercard:
  - Support NOLA work groups and launch
- IGNITE:
  - Support NOLA in developing the task force, work groups, and execution

Thank you to everyone for the hard work and dedication to the City of New Orleans, the residents and the Mayor.

“Service to others is the rent you pay for your room here on earth.” Ali

George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geoburciaga

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**From:** [Clifton M. Davis](#)  
**To:** [Jonathan M. Rhodes](#)  
**Subject:** Re: Ignite Cities Meeting 1/5  
**Date:** Tuesday, January 5, 2021 7:54:40 AM

---

Ok. Thanks

Clifton M. Davis III  
Executive Counsel  
Office of the Mayor  
City of New Orleans  
(504) 658-4936 (O)  
(504) 609-0686 (C)

---

**From:** Jonathan M. Rhodes <Jonathan.Rhodes@nola.gov>  
**Sent:** Monday, January 4, 2021 4:56 PM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Subject:** Ignite Cities Meeting 1/5

Cliff,

Not sure if you will get this Memo automatically, but this is for tomorrow's meeting with Ignite Cities, Loop Capital and Qualcomm.

The quick version is that our partners will propose to invest up to \$50M in New Orleans tech infrastructure (public wifi, fiber, networks) to improve city services, save the city money, increase revenue, foster equity and economic development, and make New Orleans a national Smart City leader.

Also, Jim Reynolds of Loop Capital is planning to join the call. By way of background, the Mayor has met him before on a USCM panel. He is something like the top African-American capital fund manager in the country, and he wanted to give his support to the Mayor directly.

Best,

Jonathan M. Rhodes  
Director, Mayor's Office of Utilities  
Office of Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido Street, 8E08  
New Orleans, LA 70112  
C: 504-671-8068

E: jonathan.rhodes@nola.gov

**From:** [George Burciaga](#)  
**To:** [LaToya Cantrell](#); [Arthur C. Walton](#); [Kimberly.Ann.cobos@gmail.com](mailto:Kimberly.Ann.cobos@gmail.com); [Jonathan M. Rhodes](#); [Clifton M. Davis](#); [Christopher J. Wolff](#); [Joshua O. Cox](#)  
**Cc:** [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** IGNITE CITIES - Before the year ends - Please Review  
**Date:** Thursday, December 31, 2020 7:04:26 PM

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Mayor Cantrell,

Just wanted to take a moment to say thank you. While no one could have predicted the impact of the pandemic that took the world by surprise this year. We were inspired and grateful for the resilience we saw from you and your valuable team.

We are completely filled with gratitude and look forward to building a stronger 2021 together, Happy New Year.

Stay safe and well,  
George Burciaga  
CEO - global innovation and digital transformation  
[www.ignitecities.com](http://www.ignitecities.com)  
M: 312.509.2800  
@geoburciaga

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**From:** [George Burciaga](#)  
**To:** [Jonathan M. Rhodes](#); [Kimberly W. LaGrue](#); [Christopher J. Wolff](#); [Arthur C. Walton](#); [Joshua O. Cox](#); [Clifton M. Davis](#); [Taylor M. Jackson](#); [LaTonya Norton](#)  
**Cc:** [Brandon](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** U.S. Mayoral Roundtable invite on October 15th/2pm CT - Please Respond (Host: Mayor Steve Benjamin)  
**Date:** Wednesday, October 14, 2020 9:42:27 AM

---

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Team NOLA,

As you know, Mayor Cantrell introduced our U.S. Mayoral Roundtable last month and it was amazing.

Please join IGNITE CITIES in collaboration with the National League of Cities (NLC) and Cities Today for a U.S. Mayoral conversation featuring Mayor Steve Benjamin, Mayor Keisha Lance Bottoms of Atlanta and Mayor Michael Hancock of Denver. The mayors will discuss the future of jobs in America's cities in the wake of this global pandemic and the role of the federal government in recovery. We will also rethink what is possible using technology as we fight to recover and rebuild.

Roundtable date:

October 15, 2020 TIME: 2 pm CT/3 pm ET

Register today as space is limited:

<https://forms.office.com/Pages/ResponsePage.aspx?id=vFSDTE28-kSeEoTSEanuak35fRch1wdlgYRJ8larV91URVBOU0JIQjhVOVoxM1BVTE02TEFACT0xPVS4u>

We look forward to having you attend as our special guests.

Stay safe and well,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga

IGNITE CITIES

Managing Partner -

global innovation and digital transformation

m. 312.509.2800

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**From:** [Seantae Byers](#)  
**To:** [LaToya Cantrell](#); [George Burciaga](#); [LaTonya Norton](#); [Sharmaine N. Russ](#)  
**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Melissa Williams](#); [Sam Johnson](#); [Reyahd Kazmi](#)  
**Subject:** EXTERNAL EMAIL: RE: EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 2:00:15 PM  
**Attachments:** [image001.png](#)  
[image003.png](#)  
[image007.png](#)  
[image008.png](#)  
[image012.png](#)

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We love you too!

## **Seantae Byers**

SENIOR EXECUTIVE AND DIRECTOR  
MEMBER AND PARTNER ENGAGEMENT

[sbyers@nlc.org](mailto:sbyers@nlc.org)

(202) 626-3168

[www.nlc.org](http://www.nlc.org)



---

**From:** LaToya Cantrell <MayorCantrell@nola.gov>  
**Sent:** Thursday, April 30, 2020 2:53 PM  
**To:** Seantae Byers <sbyers@nlc.org>; George Burciaga <george@ignitecities.com>; LaTonya Norton <Latonya.Norton@nola.gov>; Sharmaine N. Russ <Sharmaine.Russ@nola.gov>  
**Cc:** Arthur C. Walton <Arthur.Walton@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>; Melissa Williams <mwilliams@nlc.org>; Sam Johnson <sam@ignitecities.com>; Reyahd Kazmi <reyahd@ignitecities.com>  
**Subject:** Re: EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors

Yes! Love to my NLC family!

LaToya



Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido St., Room 2E04  
New Orleans, LA 70112  
Tel: 504-658-4900  
Email: [mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)  
Website: [2020Census.nola.gov](http://2020Census.nola.gov)

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**From:** Seantae Byers <[sbyers@nlc.org](mailto:sbyers@nlc.org)>

**Sent:** Thursday, April 30, 2020 1:43 PM

**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>; LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>;  
LaTonya Norton <[Latonya.Norton@nola.gov](mailto:Latonya.Norton@nola.gov)>; Sharmaine N. Russ <[Sharmaine.Russ@nola.gov](mailto:Sharmaine.Russ@nola.gov)>

**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Melissa Williams <[mwilliams@nlc.org](mailto:mwilliams@nlc.org)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>; Reyahd Kazmi <[reyahd@ignitecities.com](mailto:reyahd@ignitecities.com)>

**Subject:** EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors

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MEMBER AND PARTNER ENGAGEMENT

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Mayor LaToya Cantrell  
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1300 Perdido St., Room 2E04  
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Tel: 504-658-4900  
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**Clarence E. Anthony**

CEO and Executive Director  
National League of Cities



**George Burciaga**

CEO  
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**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Melissa Williams](#); [Sam Johnson](#); [Reyahd Kazmi](#)  
**Subject:** Re: EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 1:53:08 PM  
**Attachments:** [image001.png](#)  
[image003.png](#)  
[image008.png](#)  
[Outlook-lw1wu0p5.png](#)

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Yes! Love to my NLC family!

LaToya



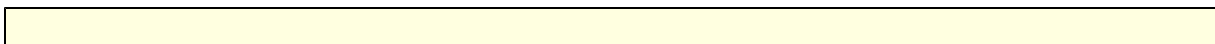
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**Subject:** EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 1:45:12 PM  
**Attachments:** [image001.png](#)  
[image003.png](#)  
[image008.png](#)

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**Subject:** EXTERNAL EMAIL: RE: EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 1:05:39 PM  
**Attachments:** [image001.png](#)  
[image009.png](#)

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**Attachments:** [image003.png](#)  
[Outlook-unbqh3iq.png](#)

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Ok, let me get my team to help with video!

LaToya



Mayor LaToya Cantrell  
City of New Orleans  
1300 Perdido St., Room 2E04  
New Orleans, LA 70112  
Tel: 504-658-4900  
Email: [mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)  
Website: [2020Census.nola.gov](http://2020Census.nola.gov)

---

---

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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Thursday, April 30, 2020 10:55 AM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>  
**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Melissa Williams <[mwilliams@nlc.org](mailto:mwilliams@nlc.org)>; Seantae Byers <[sbyers@nlc.org](mailto:sbyers@nlc.org)>  
**Subject:** EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors

**EMAIL FROM EXTERNAL SENDER: DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.**

Mayor Cantrell,

Thank you for your leadership during these unprecedented and unusual times. National League of Cities and IGNITE have launched a video series that showcases the tough decisions you are making in the wake of COVID-19 and the actions you're taking to protect and safeguard your communities.

Your voice is important, which is why we're requesting two things to help us uplift the realities you're facing on the ground:

1. Record a 60 second video using the proposed script format below.
2. Take 10 minutes to answer [three questions](#) that highlight how you are responding and leading your community during the COVID-19 pandemic. You will [upload your video here as well](#).

You are welcome to record your video using a cellphone or laptop. Feel free to adapt the proposed script to your style. Our only request is that you keep the video to 60 seconds.

**PROPOSED VIDEO SCRIPT:**

- This is Mayor [first name, last name] of [name of city].
- **Answer question:** *What has been the biggest hurdle your city has overcome during the novel coronavirus crisis and how?*
- **[insert call to action - for example: I am encouraging residents to continue to heed the stay at home orders.]**

Here is [Mayor Lightfoots](#) feature for this week: <https://youtu.be/N1mJuBraDGO>

Thank you again for your leadership and considering this request. I look forward to seeing your video. A member of NLC's team will be following up to answer any questions you may have about the series.

Stay safe and healthy.

Sincerely,



**Clarence E. Anthony**

CEO and Executive Director

National League of Cities



**George Burciaga**

CEO

IGNITE Cities



**From:** [George Burciaga](#)  
**To:** [LaToya Cantrell](#)  
**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Melissa Williams](#); [Seantae Byers](#); [Brandon](#)  
**Subject:** EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 12:12:40 PM  
**Attachments:** [image006.png](#)

---

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Mayor Cantrell,

Thank you for your leadership during these unprecedented and unusual times. Per my text, National League of Cities and IGNITE have launched a video series that showcases the tough decisions you are making in the wake of COVID-19 and the actions you're taking to protect and safeguard your communities.

Your voice is important, which is why we are requesting two things to help us uplift the realities you're facing on the ground:

1. Record a 60 second video using the proposed script format below.
2. Take 10 minutes to answer [three questions](#) that highlight how you are responding and leading your community during the COVID-19 pandemic. You will [upload your video here as well](#).

You are welcome to record your video using a cellphone or laptop. Feel free to adapt the proposed script to your style. Our only request is that you keep the video to 60 seconds.

PROPOSED VIDEO SCRIPT:

- This is Mayor [first name, last name] of [name of city].
- Answer question: What has been the biggest hurdle your city has overcome during the novel coronavirus crisis and how?
- [insert call to action - for example: I am encouraging residents to continue to heed the stay at home orders.]

This weeks feature from Chicago Mayor, Lori Lightfoot: <https://youtu.be/N1mJuBraDG0>

Thank you again for your leadership and considering this request. I look forward to seeing your video. I will follow-up with you today later today.

Stay safe and healthy.

Sincerely,

A handwritten signature in black ink, appearing to read "Clarence E. Anthony".

**Clarence E. Anthony**

CEO and Executive Director  
National League of Cities

A handwritten signature in black ink, appearing to read "George Burciaga".

**George Burciaga**

CEO  
IGNITE Cities

**From:** [George Burciaga](#)  
**To:** [LaToya Cantrell](#)  
**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Melissa Williams](#); [Seantae Byers](#)  
**Subject:** EXTERNAL EMAIL: Video request: On the Frontlines - Conversations with Mayors  
**Date:** Thursday, April 30, 2020 10:56:54 AM  
**Attachments:** [image003.png](#)

---

**EMAIL FROM EXTERNAL SENDER: DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.**

Mayor Cantrell,

Thank you for your leadership during these unprecedented and unusual times. National League of Cities and IGNITE have launched a video series that showcases the tough decisions you are making in the wake of COVID-19 and the actions you're taking to protect and safeguard your communities.

Your voice is important, which is why we're requesting two things to help us uplift the realities you're facing on the ground:

1. Record a 60 second video using the proposed script format below.
2. Take 10 minutes to answer [three questions](#) that highlight how you are responding and leading your community during the COVID-19 pandemic. You will [upload your video here as well](#).

You are welcome to record your video using a cellphone or laptop. Feel free to adapt the proposed script to your style. Our only request is that you keep the video to 60 seconds.

**PROPOSED VIDEO SCRIPT:**

- This is Mayor [first name, last name] of [name of city].
- **Answer question:** *What has been the biggest hurdle your city has overcome during the novel coronavirus crisis and how?*
- **[insert call to action - for example: I am encouraging residents to continue to heed the stay at home orders.]**

Here is [Mayor Lightfoots](#) feature for this week: <https://youtu.be/N1mJuBraDGO>

Thank you again for your leadership and considering this request. I look forward to seeing your video. A member of NLC's team will be following up to answer any questions you may have about the series.

Stay safe and healthy.

Sincerely,

A handwritten signature in black ink, appearing to read 'Clarence E. Anthony', with a long horizontal flourish extending to the right.

**Clarence E. Anthony**  
CEO and Executive Director  
National League of Cities

A handwritten signature in black ink, appearing to read 'George Burciaga', with a large, stylized initial 'B'.

**George Burciaga**  
CEO  
IGNITE Cities

**From:** [Wole Coaxum](#)  
**To:** [George Burciaga](#)  
**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Frances Ferguson](#); [Keefe, Stephen](#); [Kimberly W. LaGrue](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Re: City Key ID and Emergency services - please respond  
**Date:** Thursday, April 2, 2020 9:56:49 AM

---

NOLA team,

I know that there is a lot going on. Our thoughts are with you and your family as you try to address the various challenges that come with this pandemic. We believe that our tools can help your residents get access to the financial benefits that are so desperately needed at this time. If there is a time during the coming days to chat about what we could build for you and when we can have it up and running, please let us know. We have some ideas about some potential additional resources as well that we'd like to discuss.

We look forward to connecting at your convenience.

Stay safe.

Wole

On Wed, Apr 1, 2020 at 9:49 AM George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)> wrote:

Art and team, (hope everyone's families are safe and healthy)

Per our conversation and email, we are ready for a quick call to review the emergency response services.

All teams are ready to help the city immediately.

Please confirm if Thursday afternoon at 2pm central will work.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES

Managing Partner -  
global innovation and digital transformation

m. 312.509.2800

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may contain confidential and privileged information. Any unauthorized review, use, disclosure, or distribution is prohibited. If you received this email and are not the intended recipient, please inform the sender by email reply and destroy all copies of the original message.

**From:** [George Burciaga](#)  
**To:** [Arthur C. Walton](#); [Kimberly W. LaGrue](#); [Clifton M. Davis](#)  
**Cc:** [Wole Coaxum](#); [Keefe, Stephen](#); [Reyahd Kazmi](#); [Sam Johnson](#); [Frances Ferguson](#)  
**Subject:** City Key ID and Emergency services - please respond  
**Date:** Wednesday, April 1, 2020 8:49:59 AM

---

Art and team, (hope everyone's families are safe and healthy)

Per our conversation and email, we are ready for a quick call to review the emergency response services.

All teams are ready to help the city immediately.

Please confirm if Thursday afternoon at 2pm central will work.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [George Burciaga](#)  
**To:** [Arthur C. Walton](#)  
**Cc:** [LaToya Cantrell](#); [Kimberly W. LaGrue](#); [Clifton M. Davis](#)  
**Subject:** RE: Mastercard / city key project- please respond  
**Date:** Wednesday, April 1, 2020 7:46:53 AM  
**Attachments:** [NOLA MUNICIPAL UPDATED - IMMEDIATE RESPONSEv2.pdf](#)

---

Arthur,

Per our conversation, attached are the emergency response slides. All teams are ready to help the city immediately.

The emergency response program will support all residents needing:

- Emergency relief
- At-risk homeless
- Homeless,
- formally incarcerated
- and those facing challenges of unemployment and poverty

I'm available this week to assemble the team for a call and to get started. I will call you directly to coordinate next steps.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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**From:** Arthur C. Walton <Arthur.Walton@nola.gov>  
**Sent:** Saturday, March 21, 2020 7:38 PM  
**To:** George Burciaga <george@ignitecities.com>  
**Subject:** Re: Mastercard / city key project- please respond

George,

I would like to explore the benefits of Mastercard, particularly as they relate to our plan of action to lead our residents through the COVID-19 pandemic. Per our discussion I look forward



to reviewing a presentation of the proposed card's utility during disasters and crisis. Thanks for reaching out.

Stay Safe,

art walton.

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Wednesday, March 18, 2020 10:55 AM  
**To:** Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** RE: Mastercard / city key project- please respond

Team NOLA,

I hope the everyone is well under the circumstances.

As I mentioned to the Mayor earlier this week, we are here to support you at any capacity necessary.

With that said, we wanted to follow-up with Art and Kim to confirm next steps. If helpful, we can also put this solution to work for disaster recovery and related services.

We will continue to pray for God's protection and work hard to support our cities.  
Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** George Burciaga  
**Sent:** Friday, February 28, 2020 7:48 AM  
**To:** Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)>  
**Cc:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Re: Mastercard / city key project- please respond

All,

Good morning. I look forward to our followup call at 4pm central today. We have 2 very important deliverables required today.

We look forward to next steps, thanks.

Thank you.

George Burciaga

IGNITE CITIES

CEO - global innovation and digital transformation

M: 312.509.2800

@geo\_burciaga

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On Feb 19, 2020, at 12:12 PM, Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)> wrote:

Great to hear! Thursday afternoon and Friday after 10:00 a.m. are open for me.

**Kimberly W. LaGrue | Chief Information Officer**

City of New Orleans | Mayor LaToya Cantrell

1300 Perdido St., Suite 3E05 | New Orleans, LA 70112

[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Wednesday, February 19, 2020 10:29 AM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>  
**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Re: Mastercard / city key project- please respond

Mayor,

We are excited to get started and look forward to next steps.

Thank you,

"Service to others is the rent you pay for your room here on earth.

George Burciaga

IGNITE CITIES

CEO - global innovation and digital transformation

M: 312.509.2800

@geo\_burciaga

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On Feb 19, 2020, at 10:14 AM, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)> wrote:

George, thank you very much for your follow up. I know we have been focusing heavily on regarding and building our network since

the Dec. 13, Cyber Attack. At any rate, I am ready for this to roll!!  
Team will be in touch.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Mastercard / city key project- please respond

Team Nola,

I hope everyone had a great weekend.

I would like to schedule a call to re-energize the city key solution for reentering citizens, the homeless population and all citizens across New Orleans.

The MasterCard team is ready to move forward.

Please let me know if Thursday afternoon or Friday afternoon will work for a quick call.

Arthur, thank you for coordinating next steps. We look forward to our call.

Thank you in advance,

George Burciaga

IGNITE CITIES

CEO - global innovation and digital transformation

M: 312.509.2800

@geo\_burciaga

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**From:** [Ron Mark](#)  
**To:** [George Burciaga](#); [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [Reyahd Kazmi](#); [Sam Johnson](#); [Matthew Guma](#); [Karen Yang](#)  
**Subject:** RE: Personal Protective Equipment (PPE) from China - please respond  
**Date:** Tuesday, March 31, 2020 7:12:38 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[Product and Pricing List.pdf](#)  
[order form.pdf](#)  
[1 川能 公司 介-英文版.pptx](#)

---

Hi Everyone:

Here is one distributor in China that has a supply chain for PPE's. **Sichuan Chuanneng Jinhao Pharmaceutical Co., Ltd.**

They have been sending supplies throughout the world and are very reputable. They are owned by the Chinese government in Sichuan province.

They have suppliers that can supply:

1. Isolation Gowns
2. Full Face Shields
3. KN95 Protective Masks
4. Disposable Protective Gloves
5. Biohazard Bags

Due to the current situation, the demand is very high and they are only accepting **minimum orders of 10,000 units and all orders must be pre paid.** They will process and ship all orders direct to the buyers via DHL or other shipping companies. They will provide full tracking details.

Please let us know if you want to order any supplies and we will connect you. My associate, Karen Yang can help support the communication process and help place orders with the company.

Please let us know any questions that you may have. We are here to help and hope we can get supplies to those who desperately need it.

Best,

Ron Mark

(312) 907-2481

---

**From:** Ron Mark

**Sent:** Saturday, March 28, 2020 1:30 PM

**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>; LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>; Arthur C.

Walton <Arthur.Walton@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>

**Cc:** Reyahd Kazmi <Reyahd@ignitecities.com>; Sam Johnson <sam@ignitecities.com>; Matthew Guma <matthewguma@icloud.com>; Karen Yang <karenyyang@yahoo.com>

**Subject:** RE: Personal Protective Equipment (PPE) from China - please respond

Hi Everyone:

We have identified several FDA certified suppliers in China.

My associates Matt and Karen will send you over a product and pricing list shortly for all products.

It is my understanding that there are certain products that you can buy directly and there are certain products that you will need a FDA license and/or an import license to do so (medical grade hospital masks for example). For those products you will have to direct your current US distributor to these suppliers. Matt and Karen can assist.

Please run your own due diligence on these suppliers and their products. I have conducted my own due diligence and they all appear legitimate to me but I am not an expert. I just want to help source out direct suppliers to help get the needed supplies to the people.

Karen and Matt will send out info shortly. Please ask any questions that you may have.

Best,

Ron Mark

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Sent:** Friday, March 20, 2020 3:58 PM

**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>

**Cc:** Ron Mark <[rmark@pricegroup.com](mailto:rmark@pricegroup.com)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>

**Subject:** Personal Protective Equipment (PPE) from China - please respond

Mayor and team,

Please see below, a friend offered access to protective supplies. I wanted to make this connection in case it can be helpful. Just trying to support our cities and save lives if possible.

If wanted, Ron will support communication, please advise.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga

IGNITE CITIES

Managing Partner -

global innovation and digital transformation

m. 312.509.2800

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---

**From:** Ron Mark <[rmark@pricegroup.com](mailto:rmark@pricegroup.com)>

**Sent:** Friday, March 20, 2020 3:32 PM

Hi George:

My connections in China are currently supplying other states. They reached out to me to see if Illinois and Chicago has a need too.

Please ask those individuals in our government if they want me to make a connection for them.

Best,

Ron

We're getting pricing for all the anti-viral suits, goggles, face shields, etc. later tonight.

1. Currently, we have 3 reliable factories we're partnered with:

a) factory 1, specializing in the production of N95 exported to European and American markets (with CE FDA dual certification). The daily production capacity is 200,000 pieces. The FOB price is RMB 13.65 / piece or USD 1.92 / piece. The minimum order quantity is 10,000 pieces.

b) Factory 2, produces 3-ply disposable surgical grade masks (with CE certification). The daily production capacity is 500,000 pieces. The FOB price is RMB 2.50 / piece or USD \$.35 / piece. The minimum order quantity is 50,000 pieces.

c) Factory 3, produces 3-ply disposable medical-grade masks (with CE certification). The daily production capacity is 1 million pieces. FOB price is RMB 2.25 / piece or USD \$.32 / piece. Minimum order quantity is 50,000 pieces

The way of transport depends upon the quantity and destination of the goods.

- 1) International logistics express
- 2) Charter air cargo

All products are warranted for 2 years



We already have helped other countries order millions of masks.

All buyers will directly sign a contract with the factory and send payment to the factory.

Will can help arrange shipping, but shipping cost must be paid by buyers.

Payment terms: TT for small orders, LC for large orders.

The manufacturers are state-owned companies.

Products can arrive in the USA next week..

We have these products via my partner in Dallas, Karen Yang.

Mr. Yu — our partner who works for the China Reserve, which is responsible for China's food security — currently has up to 10 million medical or surgical grade masks.

These masks are FDA approved, as well as CE approved for the European market.

Mr. Yu has all — N95, medical grade, and surgical grade. He can arrange air cargo — either private or DHL — to ship to other countries ASAP.

Please find attached several documents that include: product specifications, product photographs, product catalog in English, and documents of certification from CELAB in Italy.

Mr. Yu can get us any PPE.

Just send us a list — anti-viral suits, face shields, goggles, et al.

Mr. Yu can arrange immediately

CELAB®  
Via Maini snc  
04100 Latina  
Italy  
celab@celab.com



## CERTIFICATE


Certificate Number UCN : 802685733181  
Job : J28835  
Date of Issue : 2020-03-05  
Certificate valid up to : 2024-03-04  
Brand Name : See Label  
Type : Surgical Mask  
Model N : 175mm X 95mm

Manufacturer : Shandong huien medical device Co.,LTD  
Address : Beicheng Development Zone, North Section of Deshang Road, Chengde County  
(west side,1000 meters to the North of Paper Mill) China

Standard Used : EN 14683:2005

Conclusion :  
After inspection of the technical documentation issued by the customer, and in its request, we express our opinion that the product meets the technical requirement of the following directives and standards:  
93/42/EEC Medical devices (MDD)

This opinion is only valid for the directive, the equipment and configuration described, in conjunction with the test data detailed above and with compliance with all applicable legal requirement for the product.  
The following manufacturer documents was inspected:

Presence of Declaration of conformity template	✓ OK
Presence of test report using standards as indicated in the declaration of conformity Test report reference : ESC-SDHM-202003-MDD	✓ OK
Presence of  symbol in the product label.	✓ OK
Presence of instruction manual	✓ OK
Use of valid Harmonized standard in the declaration of conformity	✓ OK
Presence of product description in the technical construction file	✓ OK

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Massimiliano Bertoldi  
General Manager - CELAB  
[www.celab.com](http://www.celab.com)

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Italy  
celab@celab.com



## CERTIFICATE

Certificate Number UCN : 802685733181  
Job : J28835  
Date of Issue : 2020-03-05





CE | FFP2  
EN149:2001 +A1:2009  
2020-1XG

Y VESSEL



**From:** [Ron Mark](#)  
**To:** [George Burciaga](#); [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [Reyahd Kazmi](#); [Sam Johnson](#); [Matthew Guma](#); [Karen Yang](#)  
**Subject:** RE: Personal Protective Equipment (PPE) from China - please respond  
**Date:** Saturday, March 28, 2020 1:30:32 PM  
**Attachments:** [image001.png](#)  
[image002.png](#)  
[image003.png](#)  
[image004.png](#)

---

Hi Everyone:

We have identified several FDA certified suppliers in China.

My associates Matt and Karen will send you over a product and pricing list shortly for all products.

It is my understanding that there are certain products that you can buy directly and there are certain products that you will need a FDA license and/or an import license to do so (medical grade hospital masks for example). For those products you will have to direct your current US distributor to these suppliers. Matt and Karen can assist.

Please run your own due diligence on these suppliers and their products. I have conducted my own due diligence and they all appear legitimate to me but I am not an expert. I just want to help source out direct suppliers to help get the needed supplies to the people.

Karen and Matt will send out info shortly. Please ask any questions that you may have.

Best,

Ron Mark

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Friday, March 20, 2020 3:58 PM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Ron Mark <[rmark@pricegroup.com](mailto:rmark@pricegroup.com)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Personal Protective Equipment (PPE) from China - please respond

Mayor and team,

Please see below, a friend offered access to protective supplies. I wanted to make this connection in case it can be helpful. Just trying to support our cities and save lives if possible.

If wanted, Ron will support communication, please advise.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** Ron Mark <[rmark@pricegroup.com](mailto:rmark@pricegroup.com)>

**Sent:** Friday, March 20, 2020 3:32 PM

Hi George:

My connections in China are currently supplying other states. They reached out to me to see if Illinois and Chicago has a need too.

Please ask those individuals in our government if they want me to make a connection for them.

Best,

Ron

We're getting pricing for all the anti-viral suits, goggle, face shields, etc. later tonight.

1. Currently, we have 3 reliable factories we're partnered with:

a) factory 1, specializing in the production of N95 exported to European and American markets (with CE FDA dual certification). The daily production capacity is 200,000 pieces. The FOB price is RMB 13.65 / piece or USD 1.92 / piece. The minimum order quantity is 10,000 pieces.

b) Factory 2, produces 3-ply disposable surgical grade masks (with CE certification). The daily production capacity is 500,000 pieces. The FOB price is RMB 2.50 / piece or USD \$.35 / piece The minimum order quantity is 50,000 pieces.

c) Factory 3, produces 3-ply disposable medical-grade masks (with CE certification). The daily production capacity is 1 million pieces.  
FOB price is RMB 2.25 / piece or USD \$.32 / piece. Minimum order quantity is 50,000 pieces

The way of transport depends upon the quantity and destination of the goods.

- 1) International logistics express
- 2) Charter air cargo

All products are warranted for 2 years

We already have helped other countries order millions of masks.

All buyers will directly sign a contract with the factory and send payment to the factory.

Will can help arrange shipping, but shipping cost must paid by buyers.

Payment terms: TT for small orders, LC for large orders.

The manufacturers are state-owned companies.

Products can arrive in the USA next week..

We have these products via my partner in Dallas, Karen Yang.

Mr. Yu — our partner who works for the China Reserve, which is responsible for China's food security — currently has up to 10 million medical or surgical grade masks.

These masks are FDA approved, as well as CE approved for the European market.

Mr. Yu has all — N95, medical grade, and surgical grade. He can arrange air cargo — either private or DHL — to ship to other countries ASAP.

Please find attached several documents that include: product specifications, product photographs, product catalog in English, and documents of certification from CELAB in Italy.

Mr. Yu can get us any PPE.

Just send us a list — anti-viral suits, face shields, goggles, et al.

Mr. Yu can arrange immediately



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Italy  
celab@celab.com



## CERTIFICATE


Certificate Number UCN : 802685733181  
Job : J28835  
Date of Issue : 2020-03-05  
Certificate valid up to : 2024-03-04  
Brand Name : See Label  
Type : Surgical Mask  
Model N : 175mm X 95mm

Manufacturer : Shandong huien medical device Co.,LTD  
Address : Beicheng Development Zone, North Section of Deshang Road, Chengde County  
(west side,1000 meters to the North of Paper Mill) China

Standard Used : EN 14683:2005

Conclusion :  
After inspection of the technical documentation issued by the customer, and in its request, we express our opinion that the product meets the technical requirement of the following directives and standards:  
93/42/EEC Medical devices (MDD)

This opinion is only valid for the directive, the equipment and configuration described, in conjunction with the test data detailed above and with compliance with all applicable legal requirement for the product.  
The following manufacturer documents was inspected:

Presence of Declaration of conformity template	✓ OK
Presence of test report using standards as indicated in the declaration of conformity Test report reference : ESC-SDHM-202003-MDD	✓ OK
Presence of  symbol in the product label.	✓ OK
Presence of instruction manual	✓ OK
Use of valid Harmonized standard in the declaration of conformity	✓ OK
Presence of product description in the technical construction file	✓ OK

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2020-1XG

Y VESSEL



**From:** [George Burciaga](#)  
**To:** [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [Ron Mark](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Personal Protective Equipment (PPE) from China - please respond  
**Date:** Friday, March 20, 2020 3:59:53 PM  
**Attachments:** [Image4.png](#)  
[Image2.png](#)  
[Image3.png](#)  
[Image1.png](#)  
[MASK CATOL\(1\).pdf](#)  
[PPE - Suits, Shields, Goggles & Gowns.pdf](#)  
[.pdf](#)

---

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Managing Partner -  
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m. 312.509.2800

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**Sent:** Friday, March 20, 2020 3:32 PM

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CE | FFP2  
EN149:2001 +A1:2009  
2020-1XG

Y VESSEL



**From:** [George Burciaga](#)  
**To:** [Kimberly W. LaGrue](#)  
**Cc:** [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** RE: Mastercard / city key project- please respond  
**Date:** Wednesday, March 18, 2020 10:55:34 AM

---

Team NOLA,

I hope the everyone is well under the circumstances.

As I mentioned to the Mayor earlier this week, we are here to support you at any capacity necessary.

With that said, we wanted to follow-up with Art and Kim to confirm next steps. If helpful, we can also put this solution to work for disaster recovery and related services.

We will continue to pray for God's protection and work hard to support our cities.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** George Burciaga  
**Sent:** Friday, February 28, 2020 7:48 AM  
**To:** Kimberly W. LaGrue <kwlagrue@nola.gov>  
**Cc:** LaToya Cantrell <mayorcantrell@nola.gov>; Arthur C. Walton <Arthur.Walton@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>; sunni.lebouf@nola.gov; Reyahd Kazmi <Reyahd@ignitecities.com>; Sam Johnson <sam@ignitecities.com>  
**Subject:** Re: Mastercard / city key project- please respond

All,

Good morning. I look forward to our followup call at 4pm central today. We have 2 very important deliverables required today.

We look forward to next steps, thanks.

Thank you.

**George Burciaga**  
**IGNITE CITIES**  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Feb 19, 2020, at 12:12 PM, Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)> wrote:

Great to hear! Thursday afternoon and Friday after 10:00 a.m. are open for me.

**Kimberly W. LaGrue | Chief Information Officer**

City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido St., Suite 3E05 | New Orleans, LA 70112  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Wednesday, February 19, 2020 10:29 AM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>  
**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Re: Mastercard / city key project- please respond

Mayor,

We are excited to get started and look forward to next steps.

Thank you,

"Service to others is the rent you pay for your room here on earth.

George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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On Feb 19, 2020, at 10:14 AM, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)> wrote:

George, thank you very much for your follow up. I know we have been focusing heavily on regarding and building our network since the Dec. 13, Cyber Attack. At any rate, I am ready for this to roll!! Team will be in touch.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Mastercard / city key project- please respond

Team Nola,

I hope everyone had a great weekend.

I would like to schedule a call to re-energize the city key solution for reentering citizens, the homeless population and all citizens across New Orleans.

The MasterCard team is ready to move forward.

Please let me know if Thursday afternoon or Friday afternoon will work for a quick call.

Arthur, thank you for coordinating next steps. We look forward to our call.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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**From:** [George Burciaga](#)  
**To:** [Kimberly W. LaGrue](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [LaToya Cantrell](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Re: Harvard Digital Convening 3/17 - COVID - 19 Global challenges  
**Date:** Tuesday, March 17, 2020 10:02:22 AM

---

Perfect.

"Service to others is the rent you pay for your room here on earth." Ali.

Thank you in advance,  
George Burciaga  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

---

**From:** Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Sent:** Tuesday, March 17, 2020, 9:58 AM  
**To:** George Burciaga; Arthur C. Walton; Clifton M. Davis  
**Cc:** LaToya Cantrell; Reyahd Kazmi; Sam Johnson  
**Subject:** RE: Harvard Digital Convening 3/17 - COVID - 19 Global challenges

Good morning George and Team,

I am planning to join today's call, along with our public engagement team members who are onboarding ZenCity for NOLA this week.

Art and Cliff, it would be great if you can join. Otherwise, I'll brief you after the call and make sure you have information about our ZenCity engagement.

Kim

**Kimberly W. LaGrue | Chief Information Officer**  
City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido St., Suite 3E05 | New Orleans, LA 70112  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, March 17, 2020 9:38 AM  
**To:** Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Fwd: Harvard Digital Convening 3/17 - COVID - 19 Global challenges

Team Nola,

This will be extremely insightful. It starts today at 11am ET. (sorry for the short notice)

Hopefully you or someone from the Mayors team can participate.

We have invited folks from New York, Los Angeles, Atlanta, Chicago, Denver and Honolulu.

Thank you in advance,  
George Burciaga  
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CEO - global innovation and digital transformation  
M: 312.509.2800  
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#### **Harvard Digital Convening Invite:**

On Tuesday, March 17th at 11:00 am EST, Dr. David S. Ricketts of Harvard TECH along with the team from [City Possible](#), powered by Mastercard, will assemble global government decision-makers for a digital convening focused on exploring the challenges put forth by COVID-19 and identifying methods to serve our communities during this global pandemic.

During this live webinar, city leaders from Los Angeles, Dublin, San Jose, and Philadelphia, among others, will share the approaches they are taking to manage and respond to the fluid public health crisis in their communities.

In addition, we will hear from experts monitoring trends related to COVID-19, including Eyal Federer of [Zencity](#) who will share insights based on 100 cities they work with. Other global experts will present data on 4 major cities in the U.S., Europe, and Asia.

We will have an open, frank discussion on how we can learn and help one another and use the insights from Zencity.

To join us, you must register in advance for this webinar: [https://zoom.us/webinar/register/WN\\_iQIt9uzGTJaJwm\\_0HIHTYg](https://zoom.us/webinar/register/WN_iQIt9uzGTJaJwm_0HIHTYg)



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**From:** [Kimberly W. LaGrue](#)  
**To:** [George Burciaga](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [LaToya Cantrell](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** RE: Harvard Digital Convening 3/17 - COVID - 19 Global challenges  
**Date:** Tuesday, March 17, 2020 9:58:32 AM

---

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City of New Orleans | Mayor LaToya Cantrell

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**Cc:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
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**From:** [George Burciaga](#)  
**To:** [Kimberly W. LaGrue](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [LaToya Cantrell](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Fwd: Harvard Digital Convening 3/17 - COVID - 19 Global challenges  
**Date:** Tuesday, March 17, 2020 9:38:32 AM

---

Team Nola,

This will be extremely insightful. It starts today at 11am ET. (sorry for the short notice)

Hopefully you or someone from the Mayors team can participate.

We have invited folks from New York, Los Angeles, Atlanta, Chicago, Denver and Honolulu.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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#### **Harvard Digital Convening Invite:**

On Tuesday, March 17th at 11:00 am EST, Dr. David S. Ricketts of Harvard TECH along with the team from [City Possible](#), powered by Mastercard, will assemble global government decision-makers for a digital convening focused on exploring the challenges put forth by COVID-19 and identifying methods to serve our communities during this global pandemic.

During this live webinar, city leaders from Los Angeles, Dublin, San Jose, and Philadelphia, among others, will share the approaches they are taking to manage and respond to the fluid public health crisis in their communities.

In addition, we will hear from experts monitoring trends related to COVID-19, including Eyal Federer of [Zencity](#) who will share insights based on 100 cities they work with. Other global experts will present data on 4 major cities in the U.S., Europe, and Asia.

We will have an open, frank discussion on how we can learn and help one another and use the insights from Zencity.

To join us, you must register in advance for this webinar: [https://zoom.us/webinar/register/WN\\_iQIt9uzGTJaJwm\\_0HIHTYg](https://zoom.us/webinar/register/WN_iQIt9uzGTJaJwm_0HIHTYg)

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**From:** [George Burciaga](#)  
**To:** [Reyahd Kazmi](#); [Kimberly W. LaGrue](#)  
**Cc:** [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [Sam Johnson](#); [Sunni LeBeouf](#)  
**Subject:** RE: Mastercard / city key project- please respond  
**Date:** Tuesday, March 3, 2020 9:46:51 AM

---

Kim and Art,

Per our conversation on Friday, please confirm the required next steps today after your conversation with Julian. I will also put a meeting on the calendar to start the planning requirements.

Thank you,

"Service to others is the rent you pay for your room here on earth." Ali.

George Burciaga  
IGNITE CITIES  
Managing Partner -  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** Reyahd Kazmi <Reyahd@ignitecities.com>  
**Sent:** Thursday, February 20, 2020 12:33 PM  
**To:** Kimberly W. LaGrue <Kwlagrue@nola.gov>  
**Cc:** George Burciaga <george@ignitecities.com>; LaToya Cantrell <MayorCantrell@nola.gov>; Arthur C. Walton <Arthur.Walton@nola.gov>; Clifton M. Davis <Clifton.Davis@nola.gov>; Sam Johnson <sam@ignitecities.com>; sunni.lebeouf@nola.gov  
**Subject:** Re: Mastercard / city key project- please respond

Hey Kim and team:

We look forward to speaking with you later this afternoon.

For a brief reminder, I've attached the prior meeting recap from our last in-person meeting/workshop in NOLA, the City ID proposal that was submitted to the City, and our recap from SCEWC in Barcelona highlighting our various meetings which included the meeting concerning the City ID.

Thanks so much; talk to you later!

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321

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---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Wednesday, February 19, 2020 at 12:42 PM  
**To:** "Kimberly W. LaGrue" <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>, "Arthur C. Walton" <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>, "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>, Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>, "[sunni.lebeouf@nola.gov](mailto:sunni.lebeouf@nola.gov)" <[sunni.lebeouf@nola.gov](mailto:sunni.lebeouf@nola.gov)>  
**Subject:** Re: Mastercard / city key project- please respond

Hey Kim,

I hope you're well.

Tomorrow afternoon is perfect. I will send the meeting invite out shortly. I'm hoping the balance of the team can join so we can accelerate next steps.

Thank you everyone.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](https://www.instagram.com/geo_burciaga)

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On Feb 19, 2020, at 12:12 PM, Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)> wrote:

Great to hear! Thursday afternoon and Friday after 10:00 a.m. are open for me.

**Kimberly W. LaGrue | Chief Information Officer**

City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido St., Suite 3E05 | New Orleans, LA 70112  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Sent:** Wednesday, February 19, 2020 10:29 AM

**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>

**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>

**Subject:** Re: Mastercard / city key project- please respond

Mayor,

We are excited to get started and look forward to next steps.

Thank you,

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George Burciaga  
IGNITE CITIES  
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George, thank you very much for your follow up. I know we have been focusing heavily on regarding and building our network since the Dec. 13, Cyber Attack. At any rate, I am ready for this to roll!!



Team will be in touch.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Mastercard / city key project- please respond

Team Nola,

I hope everyone had a great weekend.

I would like to schedule a call to re-energize the city key solution for reentering citizens, the homeless population and all citizens across New Orleans.

The MasterCard team is ready to move forward.

Please let me know if Thursday afternoon or Friday afternoon will work for a quick call.

Arthur, thank you for coordinating next steps. We look forward to our call.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](https://www.instagram.com/geo_burciaga)

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**From:** [George Burciaga](#)  
**To:** [Kimberly W. LaGrue](#)  
**Cc:** [LaToya Cantrell](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Re: Mastercard / city key project- please respond  
**Date:** Friday, February 28, 2020 7:47:55 AM

---

All,

Good morning. I look forward to our followup call at 4pm central today. We have 2 very important deliverables required today.

We look forward to next steps, thanks.

Thank you.  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Feb 19, 2020, at 12:12 PM, Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)> wrote:

Great to hear! Thursday afternoon and Friday after 10:00 a.m. are open for me.

**Kimberly W. LaGrue | Chief Information Officer**

City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido St., Suite 3E05 | New Orleans, LA 70112  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Wednesday, February 19, 2020 10:29 AM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>  
**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Re: Mastercard / city key project- please respond

Mayor,

We are excited to get started and look forward to next steps.

Thank you,

"Service to others is the rent you pay for your room here on earth."

George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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George, thank you very much for your follow up. I know we have been focusing heavily on regarding and building our network since the Dec. 13, Cyber Attack. At any rate, I am ready for this to roll!! Team will be in touch.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Mastercard / city key project- please respond

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**From:** [Kimberly W. LaGrue](#)  
**To:** [George Burciaga](#); [LaToya Cantrell](#)  
**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** RE: Mastercard / city key project- please respond  
**Date:** Wednesday, February 19, 2020 12:12:28 PM

---

Great to hear! Thursday afternoon and Friday after 10:00 a.m. are open for me.

**Kimberly W. LaGrue | Chief Information Officer**

City of New Orleans | Mayor LaToya Cantrell  
1300 Perdido St., Suite 3E05 | New Orleans, LA 70112  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov) | 504.658.7636 (o) | 504.377.2374 (m)

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**Sent:** Wednesday, February 19, 2020 10:29 AM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>  
**Cc:** Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>;  
[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>; Reyahd Kazmi  
<[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
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George, thank you very much for your follow up. I know we have been focusing heavily on regarding and building our network since the Dec. 13, Cyber Attack. At any rate, I am ready for this to roll!! Team will be in touch.

LaToya

---

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**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov) <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
**Subject:** Mastercard / city key project- please respond

Team Nola,

I hope everyone had a great weekend.

I would like to schedule a call to re-energize the city key solution for reentering citizens, the homeless population and all citizens across New Orleans.

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Arthur, thank you for coordinating next steps. We look forward to our call.

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**Cc:** [Arthur C. Walton](#); [Clifton M. Davis](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Kimberly W. LaGrue](#); [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Re: Mastercard / city key project- please respond  
**Date:** Wednesday, February 19, 2020 10:29:44 AM

---

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LaToya

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**Sent:** Tuesday, February 18, 2020 2:50 PM  
**To:** LaToya Cantrell <[MayorCantrell@nola.gov](mailto:MayorCantrell@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; sunni.lebouf@nola.gov <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>; Kimberly W. LaGrue <[Kwlagrue@nola.gov](mailto:Kwlagrue@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Sam Johnson <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
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**Cc:** [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Re: Mastercard / city key project- please respond  
**Date:** Wednesday, February 19, 2020 10:14:41 AM

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LaToya

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**Cc:** [Reyahd Kazmi](mailto:Reyahd@ignitecities.com) <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; [Sam Johnson](mailto:sam@ignitecities.com) <[sam@ignitecities.com](mailto:sam@ignitecities.com)>  
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**Cc:** [Reyahd Kazmi](#); [Sam Johnson](#)  
**Subject:** Mastercard / city key project- please respond  
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M: 312.509.2800  
[@geo\\_burciaga](#)

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**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** FW: Smart City  
**Date:** Wednesday, October 23, 2019 11:49:14 AM

---

FYI

---

**From:** Sunni LeBeouf  
**Sent:** Wednesday, October 23, 2019 11:49 AM  
**To:** Austin P. Wilty <apwilty@nola.gov>  
**Subject:** RE: Smart City

Thanks, Austin. I appreciate your staying on top of this. Please keep me posted. Also, please cc me on the response to Entergy today.

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Austin P. Wilty  
**Sent:** Wednesday, October 23, 2019 11:46 AM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Re: Smart City

Hi Sunni,

We received another redline back from Entergy yesterday afternoon with a few more proposed edits/comments.

However, Lance and I met this morning to review same, and I am optimistic that our response, which will go out today, will resolve all outstanding issues.

To that end, I set up a meeting with Jonathan Wisbey on Friday to discuss routing the Ordinance in time for the next Regular Meeting on November 7th.

Many thanks,  
Austin P. Wilty  
Assistant City Attorney  
City of New Orleans

On Oct 23, 2019, at 11:30 AM, Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)> wrote:

What is the status of the Smart City Pilot Entergy CEA?

**Sunni J. LeBeouf**

City Attorney

City of New Orleans

1300 Perdido St., Suite 5E03

New Orleans, LA 70112

[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

**From:** [Austin P. Wilty](#)  
**To:** [Sunni LeBeouf](#); [Clifton M. Davis](#)  
**Cc:** [Tracy L. Tyler](#)  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA  
**Date:** Monday, October 7, 2019 4:52:59 PM  
**Attachments:** [image001.png](#)

---

I presume that the pink and/or red comments are mine, while the purple comments belong to Entergy. However, none of the comments in the margin are internal and/or privileged.

**Austin P. Wilty**

**Assistant City Attorney**

City of New Orleans | Law Department  
1300 Perdido St., Suite 5E03 | New Orleans, LA 70112  
O: 504.658.9839 | F: 504.658.9868  
[apwilty@nola.gov](mailto:apwilty@nola.gov)



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---

**From:** Sunni LeBeouf  
**Sent:** Monday, October 07, 2019 4:44 PM  
**To:** Austin P. Wilty <[apwilty@nola.gov](mailto:apwilty@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA

To whom do the pink comments belong. I see questions to Austin included in the margins – and I want to be sure those aren't internal questions that should not be included in Entergy's draft for comment. Please advise.

---

**From:** Sunni LeBeouf  
**Sent:** Monday, October 07, 2019 4:42 PM  
**To:** Austin P. Wilty <[apwilty@nola.gov](mailto:apwilty@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA

Austin:

Thank you for following up on this. I will review.

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Austin P. Wilty  
**Sent:** Monday, October 07, 2019 4:35 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** CNO - ENO Smart City Pilot - Draft CEA

Good afternoon Sunni and Cliff,

Please find the latest round of edits regarding the above captioned CEA attached. Upon your review and approval, I will circulate to Entergy.

Please know that I am available if you have any questions or need additional information.

Many thanks,

**Austin P. Wilty**  
**Assistant City Attorney**  
City of New Orleans | Law Department  
1300 Perdido St., Suite 5E03 | New Orleans, LA 70112  
O: 504.658.9839 | F: 504.658.9868  
[apwilty@nola.gov](mailto:apwilty@nola.gov)



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**From:** [Sunni LeBeouf](#)  
**To:** [Austin P. Wilty](#); [Clifton M. Davis](#)  
**Cc:** [Tracy L. Tyler](#)  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA  
**Date:** Monday, October 7, 2019 4:43:33 PM  
**Attachments:** [image001.png](#)

---

To whom do the pink comments belong. I see questions to Austin included in the margins – and I want to be sure those aren't internal questions that should not be included in Entergy's draft for comment. Please advise.

---

**From:** Sunni LeBeouf  
**Sent:** Monday, October 07, 2019 4:42 PM  
**To:** Austin P. Wilty <[apwilty@nola.gov](mailto:apwilty@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA

Austin:

Thank you for following up on this. I will review.

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Austin P. Wilty  
**Sent:** Monday, October 07, 2019 4:35 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
**Subject:** CNO - ENO Smart City Pilot - Draft CEA

Good afternoon Sunni and Cliff,

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Please know that I am available if you have any questions or need additional information.

Many thanks,

**Austin P. Wilty**

**Assistant City Attorney**

City of New Orleans | Law Department

1300 Perdido St., Suite 5E03 | New Orleans, LA 70112

O: 504.658.9839 | F: 504.658.9868

[apwilty@nola.gov](mailto:apwilty@nola.gov)



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**From:** [Sunni LeBeouf](#)  
**To:** [Austin P. Wilty](#); [Clifton M. Davis](#)  
**Cc:** [Tracy L. Tyler](#)  
**Subject:** RE: CNO - ENO Smart City Pilot - Draft CEA  
**Date:** Monday, October 7, 2019 4:41:38 PM  
**Attachments:** [image001.png](#)

---

Austin:

Thank you for following up on this. I will review.

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Austin P. Wilty  
**Sent:** Monday, October 07, 2019 4:35 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
**Subject:** CNO - ENO Smart City Pilot - Draft CEA

Good afternoon Sunni and Cliff,

Please find the latest round of edits regarding the above captioned CEA attached. Upon your review and approval, I will circulate to Entergy.

Please know that I am available if you have any questions or need additional information.

Many thanks,

**Austin P. Wilty**  
**Assistant City Attorney**  
City of New Orleans | Law Department  
1300 Perdido St., Suite 5E03 | New Orleans, LA 70112  
O: 504.658.9839 | F: 504.658.9868  
[apwilty@nola.gov](mailto:apwilty@nola.gov)



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**From:** [Austin P. Wilty](#)  
**To:** [Sunni LeBeouf](#); [Clifton M. Davis](#)  
**Cc:** [Tracy L. Tyler](#)  
**Subject:** CNO - ENO Smart City Pilot - Draft CEA  
**Date:** Monday, October 7, 2019 4:40:24 PM  
**Attachments:** [image001.png](#)  
[ENO Smart City Redline - APW 10.7.2019.docx](#)

---

Good afternoon Sunni and Cliff,

Please find the latest round of edits regarding the above captioned CEA attached. Upon your review and approval, I will circulate to Entergy.

Please know that I am available if you have any questions or need additional information.

Many thanks,

**Austin P. Wilty**

**Assistant City Attorney**

City of New Orleans | Law Department

1300 Perdido St., Suite 5E03 | New Orleans, LA 70112

O: 504.658.9839 | F: 504.658.9868

[apwilty@nola.gov](mailto:apwilty@nola.gov)



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**From:** [Sunni LeBeouf](#)  
**To:** [Delpit, Endya](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** Re: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 7:07:46 PM

---

Sounds good. Whatever works. Safe travels.

Sunni LeBeouf  
City Attorney  
City of New Orleans

On Sep 19, 2019, at 6:34 PM, Delpit, Endya <[edelpit@entergy.com](mailto:edelpit@entergy.com)> wrote:

**EMAIL FROM EXTERNAL SENDER**

I'm out tomorrow- headed to Nashville in the morning for LSU v Vanderbilt. I'll plan to call Monday morning.

Thanks,  
Endya

Sent from my iPhone

On Sep 19, 2019, at 6:03 PM, Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)> wrote:

**EXTERNAL SENDER. DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.**

Endiya:

A call might prove helpful so I can make sure I have all of the relevant info. Please give me a call when available. 504-284-1403.

Thanks,

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112

[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Sunni LeBeouf  
**Sent:** Thursday, September 19, 2019 11:10 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Subject:** RE: Smart City Pilot-CEA

Endiya:

I have followed up to trouble shoot for the delay. I've asked that an updated CEA be sent to Entergy today which will hopefully address the data issue. If Entergy has concerns about the HR language regarding non-discrimination and/or ban the box, we are requesting that Entergy propose some alternative language. Can you provide? Happy to assist as needed in pushing this forward.

Best,  
**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis  
**Sent:** Thursday, September 19, 2019 10:25 AM  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Smart City Pilot-CEA

Hi Endya,

I spoke with Sunni about the CEA and she asked that you contact her directly. She's cc'd on this message so you have each other's contact info.

But, I am still available to assist if you need me so don't hesitate to reach out.

Best,

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

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**From:** [Delpit, Endya](#)  
**To:** [Sunni LeBeouf](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** Re: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 6:34:06 PM

---

**EMAIL FROM EXTERNAL SENDER**

I'm out tomorrow- headed to Nashville in the morning for LSU v Vanderbilt. I'll plan to call Monday morning.

Thanks,  
Endya

Sent from my iPhone

On Sep 19, 2019, at 6:03 PM, Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)> wrote:

**EXTERNAL SENDER. DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.**

Endiya:

A call might prove helpful so I can make sure I have all of the relevant info. Please give me a call when available. 504-284-1403.

Thanks,

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Sunni LeBeouf  
**Sent:** Thursday, September 19, 2019 11:10 AM

**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [edelpit@entergy.com](mailto:edelpit@entergy.com)

**Subject:** RE: Smart City Pilot-CEA

Endiya:

I have followed up to trouble shoot for the delay. I've asked that an updated CEA be sent to Entergy today which will hopefully address the data issue. If Entergy has concerns about the HR language regarding non-discrimination and/or ban the box, we are requesting that Entergy propose some alternative language. Can you provide? Happy to assist as needed in pushing this forward.

Best,

**Sunni J. LeBeouf**

City Attorney

City of New Orleans

1300 Perdido St., Suite 5E03

New Orleans, LA 70112

[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis

**Sent:** Thursday, September 19, 2019 10:25 AM

**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)

**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>

**Subject:** Smart City Pilot-CEA

Hi Endya,

I spoke with Sunni about the CEA and she asked that you contact her directly. She's cc'd on this message so you have each other's contact info.

But, I am still available to assist if you need me so don't hesitate to reach out.

Best,

**Clifton M. Davis III**

Executive Counsel

Office of Mayor LaToya Cantrell

City of New Orleans

(504) 658-4936 ofc



(504) 609-0686 cell

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**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#); [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 6:01:52 PM

---

Endiya:

A call might prove helpful so I can make sure I have all of the relevant info. Please give me a call when available. 504-284-1403.

Thanks,

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Sunni LeBeouf  
**Sent:** Thursday, September 19, 2019 11:10 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Subject:** RE: Smart City Pilot-CEA

Endiya:

I have followed up to trouble shoot for the delay. I've asked that an updated CEA be sent to Entergy today which will hopefully address the data issue. If Entergy has concerns about the HR language regarding non-discrimination and/or ban the box, we are requesting that Entergy propose some alternative language. Can you provide? Happy to assist as needed in pushing this forward.

Best,

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis  
**Sent:** Thursday, September 19, 2019 10:25 AM  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Smart City Pilot-CEA

Hi Endya,

I spoke with Sunni about the CEA and she asked that you contact her directly. She's cc'd on this message so you have each other's contact info.

But, I am still available to assist if you need me so don't hesitate to reach out.

Best,

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [Nicholson, Courtney](#)  
**To:** [Delpit, Endya](#); [Sunni LeBeouf](#); [Clifton M. Davis](#)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 4:20:51 PM  
**Attachments:** [ENO Smart City Pilot CEA 9.19.19.docx](#)

---

**EMAIL FROM EXTERNAL SENDER**

Sunni – apologies for the delay, but please see the attached version of the CEA which incorporates additional changes to Article VIII paras. A and B, and Article X para. H. No other changes were made to the version sent to Cliff yesterday.

Thanks so much for helping us out with this!

---

**Courtney R. Nicholson**  
Entergy Services, LLC  
504-576-4102

---

**From:** Delpit, Endya <[edelpit@entergy.com](mailto:edelpit@entergy.com)>  
**Sent:** Thursday, September 19, 2019 12:09 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Nicholson, Courtney <[cnicho2@entergy.com](mailto:cnicho2@entergy.com)>  
**Subject:** RE: Smart City Pilot-CEA

Ok – great. If they work from the version that I sent to Cliff yesterday, that would be helpful. We will provide updated HR language, as requested.

Endya

---

**From:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Sent:** Thursday, September 19, 2019 11:11 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Delpit, Endya <[edelpit@entergy.com](mailto:edelpit@entergy.com)>  
**Subject:** RE: Smart City Pilot-CEA

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Endiya:

I have followed up to trouble shoot for the delay. I've asked that an updated CEA be sent to Entergy today \*with language that will hopefully address the data issue. If Entergy has concerns about the

HR language regarding non-discrimination and/or ban the box, we are requesting that Entergy propose some alternative language. Can you provide? Happy to assist as needed in pushing this forward.

Best,

**Sunni J. LeBeouf**

City Attorney

City of New Orleans

1300 Perdido St., Suite 5E03

New Orleans, LA 70112

[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis

**Sent:** Thursday, September 19, 2019 10:25 AM

**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)

**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>

**Subject:** Smart City Pilot-CEA

Hi Endya,

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But, I am still available to assist if you need me so don't hesitate to reach out.

Best,

**Clifton M. Davis III**

Executive Counsel

Office of Mayor LaToya Cantrell

City of New Orleans

(504) 658-4936 ofc

(504) 609-0686 cell

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**From:** [George Burciaga](#)  
**To:** [Liana Elliott](#); [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](#); [Miles H. Tepper](#)  
**Cc:** [Reyahd Kazmi](#); [LaToya Cantrell](#)  
**Subject:** Re: IGNITE followup - please respond  
**Date:** Thursday, September 19, 2019 3:24:03 PM

---

**EMAIL FROM EXTERNAL SENDER**

Team NOLA,

I hope everyone is doing well.

Can we schedule a call on Monday to discuss next steps. I would like to keep the momentum and ensure we see a few wins this year, thanks.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Sep 9, 2019, at 3:12 PM, George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)> wrote:

Team NOLA,

Thank you once again for the amazing on-site meeting a few weeks ago with Mastercard.

Per our last conversation, Sunni was going to confirm next steps. Can you please provide an update so we can keep the momentum and deliver this year.

Please feel free to call me direct if necessary. We are ready to move forward as quickly as possible.

We look forward to next steps, thx.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation

M: 312.509.2800  
@geo\_burciaga

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**From:** [Clifton M. Davis](#)  
**To:** [Sunni LeBeouf](#)  
**Subject:** Fwd: Smart City Pilot - CEA  
**Date:** Thursday, September 19, 2019 1:15:44 PM  
**Attachments:** [ENO Smart City Pilot CEA 9.18.19.docx](#)

---

See attached

Sent from my Sprint Phone.

----- Original message -----

From: "Delpit, Endya" <edelpit@entergy.com>  
Date: 9/18/19 1:52 PM (GMT-06:00)  
To: "Clifton M. Davis" <Clifton.Davis@nola.gov>  
Cc: "Nicholson, Courtney" <cnicho2@entergy.com>  
Subject: Smart City Pilot - CEA

**EMAIL FROM EXTERNAL SENDER**

Hello, my friend. Brian Guillot mentioned that you would be our point person on this going forward. Welcome! I apologize for the delay in getting this to you. I know that there is interest in getting this on the Smart & Sustainable Committee Meeting agenda as soon as practicable. We worked internally to make sure that the revisions reflect only what we consider critical issues for ENO. There are a few embedded comments that we are happy to walk through with you once you've had a chance to review, and hopefully we can get it finalized in the near term. We are happy to meet whenever convenient for you.

Endya  
Endya E. Delpit  
Assistant General Counsel - Commercial Transactions  
Entergy Services, LLC  
639 Loyola Avenue, 22nd Floor  
Mail Code: L-ENT-22A  
New Orleans, Louisiana 70113  
Telephone: 504-576-5987

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**From:** [Sunni LeBeouf](#)  
**To:** [Delpit, Endya](#); [Clifton M. Davis](#)  
**Cc:** [Nicholson, Courtney](#)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 12:14:16 PM

---

Got it. We will look to receive proposed alternative language.

Thanks,  
Sunni

---

**From:** Delpit, Endya [mailto:[edelpit@entergy.com](mailto:edelpit@entergy.com)]  
**Sent:** Thursday, September 19, 2019 12:09 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Nicholson, Courtney <[cnicho2@entergy.com](mailto:cnicho2@entergy.com)>  
**Subject:** RE: Smart City Pilot-CEA

**EMAIL FROM EXTERNAL SENDER**

Ok – great. If they work from the version that I sent to Cliff yesterday, that would be helpful. We will provide updated HR language, as requested.

Endya

---

**From:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Sent:** Thursday, September 19, 2019 11:11 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Delpit, Endya <[edelpit@entergy.com](mailto:edelpit@entergy.com)>  
**Subject:** RE: Smart City Pilot-CEA

**EXTERNAL SENDER. DO NOT click links, or open attachments, if sender is unknown, or the message seems suspicious in any way. DO NOT provide your user ID or password.**

Endiya:

I have followed up to trouble shoot for the delay. I've asked that an updated CEA be sent to Entergy today \*with language that will hopefully address the data issue. If Entergy has concerns about the HR language regarding non-discrimination and/or ban the box, we are requesting that Entergy propose some alternative language. Can you provide? Happy to assist as needed in pushing this forward.

Best,

**Sunni J. LeBeouf**  
City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis  
**Sent:** Thursday, September 19, 2019 10:25 AM  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Smart City Pilot-CEA

Hi Endya,

I spoke with Sunni about the CEA and she asked that you contact her directly. She's cc'd on this message so you have each other's contact info.

But, I am still available to assist if you need me so don't hesitate to reach out.

Best,

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

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**From:** [Delpit, Endya](#)  
**To:** [Sunni LeBeouf](#); [Clifton M. Davis](#)  
**Cc:** [Nicholson, Courtney](#)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 12:10:11 PM

---

**EMAIL FROM EXTERNAL SENDER**

Ok – great. If they work from the version that I sent to Cliff yesterday, that would be helpful. We will provide updated HR language, as requested.

Endya

---

**From:** Sunni LeBeouf <Sunni.LeBeouf@nola.gov>  
**Sent:** Thursday, September 19, 2019 11:11 AM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>; Delpit, Endya <edelpit@entergy.com>  
**Subject:** RE: Smart City Pilot-CEA

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1300 Perdido St., Suite 5E03  
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[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

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**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
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**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#); [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 11:10:57 AM

---

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City Attorney  
City of New Orleans  
1300 Perdido St., Suite 5E03  
New Orleans, LA 70112  
[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)

---

**From:** Clifton M. Davis  
**Sent:** Thursday, September 19, 2019 10:25 AM  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Smart City Pilot-CEA

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Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
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**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#); [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Subject:** RE: Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 11:10:06 AM

---

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City of New Orleans  
1300 Perdido St., Suite 5E03  
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**Sent:** Thursday, September 19, 2019 10:25 AM  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** Smart City Pilot-CEA

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**From:** [Clifton M. Davis](#)  
**To:** [edelpit@entergy.com](mailto:edelpit@entergy.com)  
**Cc:** [Sunni LeBeouf](#)  
**Subject:** Smart City Pilot-CEA  
**Date:** Thursday, September 19, 2019 10:25:00 AM

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Best,

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** Re: Smart City Pilot - CEA  
**Date:** Wednesday, September 18, 2019 5:26:32 PM

---

Definitely hasn't been a high priority on my end. You can have Endiya contact me. I'll work to move it forward. Sounds like one of the impediments is in the CAO's office with Wisbey regarding data ownership. But I've now given a push to my team, and will make it more of a priority.

Sunni LeBeouf  
City Attorney  
City of New Orleans

On Sep 18, 2019, at 4:58 PM, Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)> wrote:

I thought this matter had been resolved. Are we close?

---

**From:** Delpit, Endya [<mailto:edelpit@entergy.com>]  
**Sent:** Wednesday, September 18, 2019 1:51 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Nicholson, Courtney <[cnicho2@entergy.com](mailto:cnicho2@entergy.com)>  
**Subject:** Smart City Pilot - CEA

**EMAIL FROM EXTERNAL SENDER**

Hello, my friend. Brian Guillot mentioned that you would be our point person on this going forward. Welcome! I apologize for the delay in getting this to you. I know that there is interest in getting this on the Smart & Sustainable Committee Meeting agenda as soon as practicable. We worked internally to make sure that the revisions reflect only what we consider critical issues for ENO. There are a few embedded comments that we are happy to walk through with you once you've had a chance to review, and hopefully we can get it finalized in the near term. We are happy to meet whenever convenient for you.

Endya

Endya E. Delpit  
Assistant General Counsel - Commercial Transactions  
Entergy Services, LLC  
639 Loyola Avenue, 22nd Floor  
Mail Code: L-ENT-22A  
New Orleans, Louisiana 70113  
Telephone: 504-576-5987

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<ENO Smart City Pilot CEA 9.18.19.docx>

**From:** [Clifton M. Davis](#)  
**To:** [Sunni LeBeouf](#)  
**Subject:** FW: Smart City Pilot - CEA  
**Date:** Wednesday, September 18, 2019 4:58:00 PM  
**Attachments:** [ENO Smart City Pilot CEA 9.18.19.docx](#)

---

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---

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**Sent:** Wednesday, September 18, 2019 1:51 PM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Cc:** Nicholson, Courtney <cnicho2@entergy.com>  
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**From:** [Clifton M. Davis](#)  
**To:** [Delpit, Endya](#)  
**Subject:** RE: Smart City Pilot - CEA  
**Date:** Wednesday, September 18, 2019 4:56:00 PM

---

Hi Endya,

I was surprised to hear that this hadn't been finalized . I'll review with legal and follow up with you shortly

Thx,  
Cliff

---

**From:** Delpit, Endya [mailto:[edelpit@entergy.com](mailto:edelpit@entergy.com)]  
**Sent:** Wednesday, September 18, 2019 1:51 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** Nicholson, Courtney <[cnicho2@entergy.com](mailto:cnicho2@entergy.com)>  
**Subject:** Smart City Pilot - CEA

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**From:** [Delpit, Endya](#)  
**To:** [Clifton M. Davis](#)  
**Cc:** [Nicholson, Courtney](#)  
**Subject:** Smart City Pilot - CEA  
**Date:** Wednesday, September 18, 2019 1:52:45 PM  
**Attachments:** [ENO Smart City Pilot CEA 9.18.19.docx](#)

---

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**From:** [George Burciaga](#)  
**To:** [Liana Elliott](#); [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#)  
**Cc:** [Reyahd Kazmi](#); [LaToya Cantrell](#)  
**Subject:** IGNITE followup - please respond  
**Date:** Monday, September 9, 2019 3:13:23 PM

---

**EMAIL FROM EXTERNAL SENDER**

Team NOLA,

Thank you once again for the amazing on-site meeting a few weeks ago with Mastercard.

Per our last conversation, Sunni was going to confirm next steps. Can you please provide an update so we can keep the momentum and deliver this year.

Please feel free to call me direct if necessary. We are ready to move forward as quickly as possible.

We look forward to next steps, thx.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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**From:** [Reyahd Kazmi](#)  
**To:** [Arthur C. Walton](#); [Clifton M. Davis](#); [Sunni LeBeouf](#); [Liana Elliott](#); [John D. Pourciau](#); [Miles H. Tepper](#)  
**Cc:** [George Burciaga](#)  
**Subject:** Re: Notes - Follow-up Phone Call - Mastercard  
**Date:** Wednesday, August 21, 2019 4:48:27 PM

---

**EMAIL FROM EXTERNAL SENDER**

Team NOLA:

Thanks for the call. Below is a brief recap of our call, an action item, and general notes. We'll follow-up on Friday concerning the action item. Thanks again!

Attendees:

- Liana: Deputy COS
- Art: Director
- Sunni: City Attorney
- Clifton: Executive Counsel
- George: IGNITE
- Reyahd: IGNITE

2 Items:

- How do we procure this to move this forward? And who will the point person be?
  - City Attorney's Office – Sunni said Tracy Tyler will be the contact
    - **Action Item:** Sunni is going to connect with Tracy to figure out the best way to provide her information to move this forward
- Confirming the use-cases: (please see Recap)
  - Returning Citizens
  - Youth Employment and Engagement Program

Notes:

- Phased approach that NOLA will select on which comes out first
- There are commonalities between youth and returning citizens and NOLA wants to determine those
- This is a prototype at no cost to the city that will be limited and measured to show proof of concept
  - Then, will go to a procurement phase for the actual release of the NOLA ID
- Common concerns that NOLA wants to address and what's best to move forward and don't want to preclude anyone if there is a procurement phase

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321



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---

**From:** "Arthur C. Walton" <Arthur.Walton@nola.gov>

**Date:** Wednesday, August 21, 2019 at 4:01 PM

**To:** "Arthur C. Walton" <Arthur.Walton@nola.gov>, "Clifton M. Davis" <Clifton.Davis@nola.gov>, Sunni LeBeouf <Sunni.LeBeouf@nola.gov>, "george@ignitecities.com" <george@ignitecities.com>, 'Reyahd Kazmi' <Reyahd@ignitecities.com>, Liana Elliott <Liana.Elliott@nola.gov>, "John D. Pourciau" <John.Pourciau@nola.gov>, "Miles H. Tepper" <Miles.Tepper@nola.gov>

**Subject:** Follow-up Phone Call - Mastercard

Dial In: 515-604-9000

Code: #566214

**From:** [Reyahd Kazmi](#)  
**To:** [LaToya Cantrell](#)  
**Cc:** [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#); [Liana Elliott](#); [John D. Pourciau](#); [George Burciaga](#)  
**Subject:** Re: Please Review - IGNITE Connected City Update 2nd Edition  
**Date:** Tuesday, August 20, 2019 7:05:42 PM

---

**EMAIL FROM EXTERNAL SENDER**

Thank you, Mayor! Have a blessed rest of the week.

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321

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On Aug 20, 2019, at 3:46 PM, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)> wrote:

Thank you Reyahd, will review.

LaToya

Sent from my iPhone

On Aug 20, 2019, at 2:41 PM, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)> wrote:

**EMAIL FROM EXTERNAL SENDER**

Team NOLA:

We thank you and appreciate your partnership with IGNITE as we provide you pro bono consulting and advisory services surrounding smart city initiatives and digital transformation, while keeping people at the center of our purpose.

As a mayoral partner, attached, please find the 2<sup>nd</sup> edition of our IGNITE Connected City Update providing you a highlight of all things IGNITE and what's occurring with our mayoral partners around the country. Once

you have reviewed it, please let us know so we can schedule an update/follow-up call in order to further support you and Mayor Cantrell.

Thanks so much and we look forward to hearing from you soon—and speaking tomorrow.

**Reyahd D.J. Kazmi**

Managing Director

government policy & transformation

**IGNITE** Cities, LLC

m. 312-350-8321

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<Mayor Cantrell - 2nd Connected City Update 8.pdf>

**From:** [Reyahd Kazmi](#)  
**To:** [LaToya Cantrell](#)  
**Cc:** [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#); [Liana Elliott](#); [John D. Pourciau](#); [George Burciaga](#)  
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**Date:** Tuesday, August 20, 2019 7:05:42 PM

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**Cc:** [George Burciaga](#)  
**Subject:** Re: Please Review - IGNITE Connected City Update 2nd Edition  
**Date:** Tuesday, August 20, 2019 7:00:47 PM

---

**EMAIL FROM EXTERNAL SENDER**

Thanks Clifton!

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321

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On Aug 20, 2019, at 5:44 PM, Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)> wrote:

Thanks Reyahd.

---

**From:** Reyahd Kazmi [<mailto:Reyahd@ignitecities.com>]  
**Sent:** Tuesday, August 20, 2019 2:40 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); Miles H. Tepper <[Miles.Tepper@nola.gov](mailto:Miles.Tepper@nola.gov)>; Liana Elliott <[Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov)>; John D. Pourciau <[John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov)>  
**Cc:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>; LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
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**From:** [Clifton M. Davis](#)  
**To:** [Reyahd Kazmi](#)  
**Subject:** RE: Please Review - IGNITE Connected City Update 2nd Edition  
**Date:** Tuesday, August 20, 2019 5:16:00 PM

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**To:** Clifton M. Davis <Clifton.Davis@nola.gov>; Arthur C. Walton <Arthur.Walton@nola.gov>; sunni.lebouf@nola.gov; Miles H. Tepper <Miles.Tepper@nola.gov>; Liana Elliott <Liana.Elliott@nola.gov>; John D. Pourciau <John.Pourciau@nola.gov>  
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**Subject:** Re: Please Review - IGNITE Connected City Update 2nd Edition  
**Date:** Tuesday, August 20, 2019 3:28:29 PM

---

Thank you Reyahd, will review.

LaToya

Sent from my iPhone

On Aug 20, 2019, at 2:41 PM, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)> wrote:

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<Mayor Cantrell - 2nd Connected City Update 8.pdf>

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**To:** [Reyahd Kazmi](#)  
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**Cc:** [George Burciaga](#); [LaToya Cantrell](#)  
**Subject:** Please Review - IGNITE Connected City Update 2nd Edition  
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**Attachments:** [Mayor Cantrell - 2nd Connected City Update 8.pdf](#)

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**Subject:** Re: Please Review: Recap - New Orleans & Mastercard Workshop 8.12.19  
**Date:** Friday, August 16, 2019 2:03:31 PM

---

**EMAIL FROM EXTERNAL SENDER**

Mayor, thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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On Aug 16, 2019, at 10:58 AM, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)> wrote:

Thank you George and the team for making progress on this very important initiative.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Friday, August 16, 2019 at 9:52 AM  
**To:** [Reyahd Kazmi](mailto:Reyahd@ignitecities.com) <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Cc:** "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>, "Arthur C. Walton" <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>, "[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)" <[sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov)>, "Miles H. Tepper" <[Miles.Tepper@nola.gov](mailto:Miles.Tepper@nola.gov)>, Liana Elliott <[Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov)>, John Pourciau <[John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov)>, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
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Arthur and Miles,



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I would like to schedule a 30 minute call on Wednesday of next week so we can confirm two items.

1. procurement vehicle
2. qualify/ confirm the use-case

Both are required to meet the deadlines. Please send a time that works best for the group.

Thank you, we look forward to next steps.

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On Aug 12, 2019, at 6:47 PM, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)> wrote:

Team New Orleans:

Great meeting today with Mastercard!

Based on Mayor Cantrell's priorities, we have all agreed to start with 2 initiatives: (1) Youth Employment and Engagement and (2) Returning Citizens. These will provide immediate, noticeable benefits such as a single-use government-issued ID, financial inclusion, financial literacy, transportation, payment functionality, access to government services, emergency/disaster response...etc. I think we all felt the positive impact that a city ID program can have on the citizens of New Orleans and the endless opportunities that exist.

As a result, attached and below please find a recap from today's workshop that include action items requiring follow-up. Also, thanks to

Steve from Mastercard, attached please find a slide that highlights the last hour of our meeting.

### Meeting Recap

#### Attendees:

- City of New Orleans: (apologies if any team members were missed)
  - Dr. Jennifer Avegno – Director of Health
  - Ray Bolling – Director of Neighborhood Engagement
  - Tenisha Stevens – Criminal Justice Commissioner
  - Emily Wolff – Director of Office of Youth and Families
  - Col. Terry Ebbert – Director of Homeland Security
  - Vincenzo Pasquantonio – Director of Office of Human Rights
  - John Pourciau – Chief of Staff
  - Liana Elliot – Deputy Chief of Staff
  - Kim LaGrue – Chief Information Officer
  - Clifton Davis – Executive Council (Miles Tepper)
  - Josh Cox – Director of Strategic Initiatives
  - Tara Richard – Director of City Council Relations
  - Josh Zuckerman – IGR Policy and Research Analyst
  - Ellen Lee – Director of Economic Development
  - Norman White – Director of Finance
  - Sunni LeBeouf – City Attorney
  - Gilbert Montano – Chief Administrative Officer
- Mastercard/MoCaFi
  - Miguel Gamino
  - Mark Klupt
  - Steve Tae
  - Alby Bocanegra
  - Gianna Fenaroli
  - Adam Telem
  - Wole Coaxum
- IGNITE Cities:
  - George Burciaga
  - Reyahd Kazmi

#### Notes:

- Mastercard has agreed to partner with the City of New Orleans to prototype their Mastercard City Key (city ID card) in New Orleans at no cost to the city
- Opportunity: City of New Orleans and Mastercard have verbally

agreed to explore and prototype the Mastercard ID card for the use of a single government-issued ID card with multiple functions:

- Youth Employment and Engagement: (approx. 2k youth)
  - To be utilized for transportation, payroll, payment functionality, library card, financial inclusion, and financial literacy
    - Summer Jobs Program; Youth Leadership Academy; Opportunity Youth
    - Requirement: works/integrates with current youth-based initiatives
- Returning Citizens (approx. 2-4k citizens)
  - Provide a valid government-issued ID upon release to be utilized for access to government services, payment disbursement and other services such as housing, medical...etc. (approx. 110 citizens requesting assistance from the re-entry office on accessing and obtaining government ID)
    - Requirement: accept temporary addresses; accept current or expired copies of government records
- Disaster Response/Recovery (Long-Term)
  - To be utilized to assist with emergency evacuations, tracking residents, and aid disbursement (from federal government)
    - Requirement: the ID passes federal muster (TSA) to better assist in evacuating all residents from the city

#### Questions and Answers:

- Q: Do you collect resident contact information and data?
  - A: No, it's up to the city
- Q: Would city have to find banks for our unbanked communities?
  - A: No, MoCaFi as the program manager handles this role
- Q: Who assumes risk?
  - A: It's a prepaid card so all people can get the card; no NSF fees; can't spend more than what's on it; can help build credit by MoCaFi reporting things like "rent payments" to credit-reporting agencies
- Q: Remittance/send money to family members abroad?

- A: Can send money to 84 different countries at ½ the price of Western-Union
  - Q: Is there sweeping of funds/wage-garnishing for outstanding bills?
    - A: No, not on a prepaid card
  - Q: How do you put money on it?
    - A: Through a bank, mobile/digitally...etc.
  - Q: How fast can this happen?
    - A: A version can be created immediately and built out from there based on needs/wants; do so in a way that is the lowest cost to the city, free for the consumer, and includes creative ways for stakeholders to participate

Action Items:

- City of New Orleans:
  - Determine internal team leaders for the execution and deployment of the prototype City Key for:
    - Youth Employment and Engagement
    - Returning Citizens
  - Work with IGNITE on potential contract vehicles
  - Work with IGNITE on setting up a call concerning transportation initiatives
  - Work with IGNITE on the exact team members to be assigned to each of the two projects
    - Youth Engagement and Employment
    - Returning Citizens
  - Provide any questions or inquiries concerning the City Key to IGNITE
- Mastercard:
  - Determine the necessary team leaders and members assigned to each of the two projects
- IGNITE:
  - Work with Arthur, Clifton, Miles, John, Sunni and Liana to determine the necessary City of New Orleans team leaders and members assigned to each of the two projects
  - Work with Mastercard to determine the necessary team leaders and members assigned to each of the two projects
  - Once the City and Mastercard have determined the appropriate team leaders and members, coordinate and schedule introductory emails and calls/meetings for each breakout group to begin the development and deployment

of the NOLA City Key

**Reyahd D.J. Kazmi**

Managing Director

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<NOLA-Mastercard Mtg Recap.pdf>

<NOLA City Key Use Case Output 08-12-19.pptx>

**From:** [LaToya Cantrell](#)  
**To:** [George Burciaga](#); [Reyahd Kazmi](#)  
**Cc:** [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#); [Liana Elliott](#); [John D. Pourciau](#)  
**Subject:** Re: Please Review: Recap - New Orleans & Mastercard Workshop 8.12.19  
**Date:** Friday, August 16, 2019 10:58:37 AM

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Thank you George and the team for making progress on this very important initiative.

LaToya

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Great meeting today with Mastercard!

Based on Mayor Cantrell's priorities, we have all agreed to start with 2 initiatives: (1) Youth Employment and Engagement and (2) Returning Citizens. These will provide immediate, noticeable benefits such as a single-use government-issued ID, financial inclusion, financial literacy, transportation, payment functionality, access to government services, emergency/disaster response...etc. I think we all felt the positive impact that a city ID program can have on the citizens of New Orleans and the endless opportunities that exist.

As a result, attached and below please find a recap from today's workshop that include action items requiring follow-up. Also, thanks to Steve from Mastercard, attached please find a slide that highlights the last hour of our meeting.

#### Meeting Recap

#### Attendees:

- City of New Orleans: (apologies if any team members were missed)
  - Dr. Jennifer Avegno – Director of Health
  - Ray Bolling – Director of Neighborhood Engagement
  - Tenisha Stevens – Criminal Justice Commissioner
  - Emily Wolff – Director of Office of Youth and Families
  - Col. Terry Ebbert – Director of Homeland Security
  - Vincenzo Pasquantonio – Director of Office of Human Rights
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  - Clifton Davis – Executive Council (Miles Tepper)
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- Mastercard/MoCaFi

- Miguel Gamino
  - Mark Klupt
  - Steve Tae
  - Alby Bocanegra
  - Gianna Fenaroli
  - Adam Telem
  - Wole Coaxum
- IGNITE Cities:
  - George Burciaga
  - Reyahd Kazmi

Notes:

- Mastercard has agreed to partner with the City of New Orleans to prototype their Mastercard City Key (city ID card) in New Orleans at no cost to the city
- Opportunity: City of New Orleans and Mastercard have verbally agreed to explore and prototype the Mastercard ID card for the use of a single government-issued ID card with multiple functions:
  - Youth Employment and Engagement: (approx. 2k youth)
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      - Requirement: works/integrates with current youth-based initiatives
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    - Provide a valid government-issued ID upon release to be utilized for access to government services, payment disbursement and other services such as housing, medical...etc. (approx. 110 citizens requesting assistance from the re-entry office on accessing and obtaining government ID)
      - Requirement: accept temporary addresses; accept current or expired copies of government records
  - Disaster Response/Recovery (Long-Term)
    - To be utilized to assist with emergency evacuations, tracking residents, and aid disbursement (from federal government)
      - Requirement: the ID passes federal muster (TSA) to better assist in evacuating all residents from the city

Questions and Answers:



- Q: Do you collect resident contact information and data?
  - A: No, it's up to the city
- Q: Would city have to find banks for our unbanked communities?
  - A: No, MoCaFi as the program manager handles this role
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- Q: Remittance/send money to family members abroad?
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  - A: Through a bank, mobile/digitally...etc.
- Q: How fast can this happen?
  - A: A version can be created immediately and built out from there based on needs/wants; do so in a way that is the lowest cost to the city, free for the consumer, and includes creative ways for stakeholders to participate

Action Items:

- City of New Orleans:
  - Determine internal team leaders for the execution and deployment of the prototype City Key for:
    - Youth Employment and Engagement
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  - Work with IGNITE on potential contract vehicles
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- o Once the City and Mastercard have determined the appropriate team leaders and members, coordinate and schedule introductory emails and calls/meetings for each breakout group to begin the development and deployment of the NOLA City Key

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
**IGNITE** Cities, LLC  
m. 312-350-8321

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<NOLA-Mastercard Mtg Recap.pdf>

<NOLA City Key Use Case Output 08-12-19.pptx>

**From:** [George Burciaga](#)  
**To:** [Reyahd Kazmi](#)  
**Cc:** [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#); [Liana Elliott](#); [John D. Pourciau](#); [LaToya Cantrell](#)  
**Subject:** Re: Please Review: Recap - New Orleans & Mastercard Workshop 8.12.19  
**Date:** Friday, August 16, 2019 9:52:54 AM

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**EMAIL FROM EXTERNAL SENDER**

Arthur and Miles,

Good morning. I hope everyone is doing well.

I would like to schedule a 30 minute call on Wednesday of next week so we can confirm two items.

1. procurement vehicle
2. qualify/ confirm the use-case

Both are required to meet the deadlines. Please send a time that works best for the group.

Thank you, we look forward to next steps.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](mailto:geo_burciaga)

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**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
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m. 312-350-8321

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<NOLA-Mastercard Mtg Recap.pdf>

<NOLA City Key Use Case Output 08-12-19.pptx>

**From:** [Reyahd Kazmi](#)  
**To:** [Clifton M. Davis](#); [Arthur C. Walton](#); [sunni.lebouf@nola.gov](mailto:sunni.lebouf@nola.gov); [Miles H. Tepper](#)  
**Cc:** [Liana Elliott](#); [John D. Pourciau](#); [George Burciaga](#); [LaToya Cantrell](#)  
**Subject:** Please Review: Recap - New Orleans & Mastercard Workshop 8.12.19  
**Date:** Monday, August 12, 2019 6:49:37 PM  
**Attachments:** [NOLA-Mastercard Mto Recap.pdf](#)  
[NOLA City Key Use Case Output 08-12-19.pptx](#)

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**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
**IGNITE** Cities, LLC  
m. 312-350-8321

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**From:** [George Burciaga](#)  
**To:** [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Cc:** [Reyahd Kazmi](#); [Miles H. Tepper](#)  
**Subject:** Tomorrows workshop starting at 10am - please review - thx  
**Date:** Sunday, August 11, 2019 1:17:34 PM  
**Attachments:** [New Orleans Workshop 08 12 2019.pdf](#)

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**EMAIL FROM EXTERNAL SENDER**

Team NOAL,

We are excited to start our workshop session tomorrow.

When we start the introductions, please refer to the IGNITE team (Reyahd and myself) as your point of contact for the project. Due to our partnership with the Mayor, we will oversee the progress with Miles. This will allow us to accelerate the planning and development while ensuring that the Mastercard team stays on track and delivers as required. This is how we handle all projects for our partner mayors.

Miles, please forward your contact info so we can connect before the meeting.

We truly appreciate the opportunity and the partnership.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [Fenaroli, Gianna](#)  
**To:** [George Burciaga](#)  
**Cc:** [Reyahd Kazmi](#); [Liana Elliott](#); [Kimberly W. LaGrue](#); [Joshua O. Cox](#); [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [Amy J. Rodenberger](#); [Klupt, Mark](#); [Cleary, Kathryn](#); [Gamino, Miguel](#); [Callis, Maddie](#); [Tae, Steve](#)  
**Subject:** RE: City of New Orleans meeting on August 12  
**Date:** Tuesday, August 6, 2019 3:14:45 PM  
**Attachments:** [image003.png](#)  
[New Orleans Workshop 08 12 2019.pdf](#)

---

**EMAIL FROM EXTERNAL SENDER**

Good Afternoon All,

No problem. Please see the attached slide deck for Monday's workshop.

Have a great evening!

Best,

**Gianna Fenaroli**  
Senior Analyst  
Business Development

Mastercard  
1401 Eye St NW | Suite 1030  
Washington, DC | 20005 | mobile 914-306-1403



---

**From:** George Burciaga [mailto:george@ignitecities.com]  
**Sent:** Tuesday, August 6, 2019 3:19 PM  
**To:** Fenaroli, Gianna <Gianna.Fenaroli@mastercard.com>  
**Cc:** Reyahd Kazmi <Reyahd@ignitecities.com>; Liana.Elliott@nola.gov; kwlagrue@nola.gov; Joshua.Cox@nola.gov; John.Pourciau@nola.gov; Clifton.Davis@nola.gov; Arthur.walton@nola.gov; ajrodenberger@nola.gov; Klupt, Mark <Mark.Klupt@mastercard.com>; Cleary, Kathryn <Kathryn.Cleary@mastercard.com>; Gamino, Miguel <Miguel.Gamino@mastercard.com>; Callis, Maddie <Maddie.Callis@mastercard.com>; Tae, Steve <Steve.Tae@mastercard.com>  
**Subject:** Re: City of New Orleans meeting on August 12

**CAUTION:** External email. Please do not click on links/attachments unless you recognize the sender.

Gianna,

Please forward any material that will be reviewed at the meeting. City of New Orleans would like to prepare in advance, thanks team.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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On Aug 5, 2019, at 1:28 PM, Fenaroli, Gianna <[Gianna.Fenaroli@mastercard.com](mailto:Gianna.Fenaroli@mastercard.com)> wrote:

Good Afternoon All –

I hope everyone had a great weekend. Below, please find the proposed agenda from the Mastercard Team.

10:00AM – 10:15AM	<b>Introductions and Objectives</b> (15 min)
10:15AM – 10:45AM	<b>New Orleans Business Context, Challenges, and Ideas</b> (30 min)
10:45AM – 11:30AM	<b>City Key Overview &amp; City Key Examples</b> (45 min)
11:30AM – 11:45AM	<b>Break</b> (15 min)
11:45AM – 12:30PM	<b>New Orleans Use Case Brainstorm</b> (45 min)
12:30PM – 1:00PM	<b>Recap and Next Steps – Timeline, Solution, Deep Dive Workshop</b> (30 min)

We look forward to discussing how Mastercard can partner with the City of New Orleans.

Best,

**Gianna Fenaroli**  
Senior Analyst  
Business Development

Mastercard

1401 Eye St NW | Suite 1030  
Washington, DC | 20005 | mobile 914-306-1403  
[<image003.png>](#)

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, August 5, 2019 12:39 PM  
**To:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; [Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov);  
[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov); [Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov); [John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov);  
[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov); [Arthur.walton@nola.gov](mailto:Arthur.walton@nola.gov); [ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov); Klupt,  
Mark <[Mark.Klupt@mastercard.com](mailto:Mark.Klupt@mastercard.com)>; Cleary, Kathryn  
<[Kathryn.Cleary@mastercard.com](mailto:Kathryn.Cleary@mastercard.com)>; Gamino, Miguel  
<[Miguel.Gamino@mastercard.com](mailto:Miguel.Gamino@mastercard.com)>; Fenaroli, Gianna  
<[Gianna.Fenaroli@mastercard.com](mailto:Gianna.Fenaroli@mastercard.com)>; Callis, Maddie <[Maddie.Callis@mastercard.com](mailto:Maddie.Callis@mastercard.com)>  
**Subject:** City of New Orleans meeting on August 12

**CAUTION:** External email. Please do not click on links/attachments unless you recognize the sender.

All,

We're excited to kick-off a Mastercard workshop with the city of New Orleans team on August 12th. We are currently meeting from 10am - 1pm. The meeting details (location) will be delivered by Amy or Arthur who are copied, later this afternoon. The city team will also submit a list of attendees for the meeting so we can prepare appropriately.

MasterCard team, please send the agenda so we are completely aligned. The workshop should help us identify use cases for the City Key solution.

During this process, please keep the ignite team copied on all interactions so we can manage the development appropriately.

Thank you everyone and I look forward to the visit.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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**From:** [George Burciaga](#)  
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**Subject:** Re: City of New Orleans meeting on August 12  
**Date:** Tuesday, August 6, 2019 2:20:02 PM  
**Attachments:** [image003.png](#)

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On Aug 5, 2019, at 1:28 PM, Fenaroli, Gianna <[Gianna.Fenaroli@mastercard.com](mailto:Gianna.Fenaroli@mastercard.com)> wrote:

Good Afternoon All –

I hope everyone had a great weekend. Below, please find the proposed agenda from the Mastercard Team.

10:00AM – 10:15AM	<b>Introductions and Objectives</b> (15 min)
10:15AM – 10:45AM	<b>New Orleans Business Context, Challenges, and Ideas</b> (30 min)
10:45AM – 11:30AM	<b>City Key Overview &amp; City Key Examples</b> (45 min)
11:30AM – 11:45AM	<b>Break</b> (15 min)
11:45AM – 12:30PM	<b>New Orleans Use Case Brainstorm</b> (45 min)

12:30PM – 1:00PM

**Recap and Next Steps – Timeline, Solution, Deep Dive Workshop** (30 min)

We look forward to discussing how Mastercard can partner with the City of New Orleans.

Best,

**Gianna Fenaroli**

Senior Analyst  
Business Development

Mastercard  
1401 Eye St NW | Suite 1030  
Washington, DC | 20005 | mobile 914-306-1403  
<image003.png>

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, August 5, 2019 12:39 PM  
**To:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; [Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov); [kwlagrue@nola.gov](mailto:kwlagrue@nola.gov); [Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov); [John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov); [Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov); [Arthur.walton@nola.gov](mailto:Arthur.walton@nola.gov); [ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov); Klupt, Mark <[Mark.Klupt@mastercard.com](mailto:Mark.Klupt@mastercard.com)>; Cleary, Kathryn <[Kathryn.Cleary@mastercard.com](mailto:Kathryn.Cleary@mastercard.com)>; Gamino, Miguel <[Miguel.Gamino@mastercard.com](mailto:Miguel.Gamino@mastercard.com)>; Fenaroli, Gianna <[Gianna.Fenaroli@mastercard.com](mailto:Gianna.Fenaroli@mastercard.com)>; Callis, Maddie <[Maddie.Callis@mastercard.com](mailto:Maddie.Callis@mastercard.com)>  
**Subject:** City of New Orleans meeting on August 12

**CAUTION:** External email. Please do not click on links/attachments unless you recognize the sender.

All,

We're excited to kick-off a Mastercard workshop with the city of New Orleans team on August 12th. We are currently meeting from 10am - 1pm. The meeting details (location) will be delivered by Amy or Arthur who are copied, later this afternoon. The city team will also submit a list of attendees for the meeting so we can prepare appropriately.

MasterCard team, please send the agenda so we are completely aligned. The workshop should help us identify use cases for the City Key solution.

During this process, please keep the ignite team copied on all interactions so we can manage the development appropriately.

Thank you everyone and I look forward to the visit.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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CONFIDENTIALITY NOTICE This e-mail message and any attachments are only for the use of the intended recipient and may contain information that is privileged, confidential or exempt from disclosure under applicable law. If you are not the intended recipient, any disclosure, distribution or other use of this e-mail message or attachments is prohibited. If you have received this e-mail message in error, please delete and notify the sender immediately. Thank you.

**From:** [Fenaroli, Gianna](#)  
**To:** [George Burciaga](#); [Reyahd Kazmi](#); [Liana Elliott](#); [Kimberly W. LaGrue](#); [Joshua O. Cox](#); [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [Amy J. Rodenberger](#); [Klupt, Mark](#); [Cleary, Kathryn](#); [Gamino, Miguel](#); [Callis, Maddie](#); [Tae, Steve](#)  
**Subject:** RE: City of New Orleans meeting on August 12  
**Date:** Monday, August 5, 2019 12:29:53 PM  
**Attachments:** [image003.png](#)

---

**EMAIL FROM EXTERNAL SENDER**

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10:00AM – 10:15AM	<b>Introductions and Objectives</b> (15 min)
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Best,

**Gianna Fenaroli**  
Senior Analyst  
Business Development

Mastercard  
1401 Eye St NW | Suite 1030  
Washington, DC | 20005 | mobile 914-306-1403



---

**From:** George Burciaga [mailto:george@ignitecities.com]  
**Sent:** Monday, August 5, 2019 12:39 PM  
**To:** [Reyahd Kazmi](mailto:Reyahd@ignitecities.com); [Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov); [kwlagrue@nola.gov](mailto:kwlagrue@nola.gov); [Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov); [John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov); [Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov); [Arthur.walton@nola.gov](mailto:Arthur.walton@nola.gov); [ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov); [Klupt, Mark](mailto:Mark.Klupt@mastercard.com); [Cleary, Kathryn](mailto:Kathryn.Cleary@mastercard.com); [Gamino, Miguel](mailto:Miguel.Gamino@mastercard.com); [Fenaroli, Gianna](mailto:Gianna.Fenaroli@mastercard.com); [Callis, Maddie](mailto:Maddie.Callis@mastercard.com)  
**Subject:** City of New Orleans meeting on August 12

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Thank you everyone and I look forward to the visit.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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Thank you.

**From:** [George Burciaga](#)  
**To:** [Reyahd Kazmi](#); [Liana Elliott](#); [Kimberly W. LaGrue](#); [Joshua O. Cox](#); [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#); [Amy J. Rodenberger](#); [Mark.Klupt@mastercard.com](#); [Kathryn.Cleary@mastercard.com](#); [Miguel Gamino](#); [Gianna.Fenaroli@mastercard.com](#); [Maddie.Callis@mastercard.com](#)  
**Subject:** City of New Orleans meeting on August 12  
**Date:** Monday, August 5, 2019 11:38:40 AM

---

**EMAIL FROM EXTERNAL SENDER**

All,

We're excited to kick-off a Mastercard workshop with the city of New Orleans team on August 12th. We are currently meeting from 10am - 1pm. The meeting details (location) will be delivered by Amy or Arthur who are copied, later this afternoon. The city team will also submit a list of attendees for the meeting so we can prepare appropriately.

MasterCard team, please send the agenda so we are completely aligned. The workshop should help us identify use cases for the City Key solution.

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CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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**From:** [George Burciaga](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Clifton M. Davis](#); [Mary G. Pettingill](#); [Reyahd Kazmi](#)  
**Subject:** RE: Ignite Cities MOU  
**Date:** Tuesday, July 30, 2019 11:13:41 AM

---

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria,

I hope you're well.

Per our partnership, we are constantly providing ways for Mayor Cantrell to share and showcase all the great things that are happening in New Orleans.

As a result, we would like for her to join our delegation of mayors, led by Mayor Benjamin and hosted by Mayor Bottoms, to attend and speak at the first ever US-based Smart City Expo in Atlanta, September 11<sup>th</sup> – 13<sup>th</sup>. Smart City Expo (SCE) is the largest smart city conference in the world that is annually hosted in Barcelona, Spain, and whom for the first time will be coming to the US. SCE has partnered with IGNITE and has requested that we bring a delegation of US Mayors to join government and technology leaders from around the world.

Due to ensuring that Mayor Cantrell can be listed as a speaker through SCE's summer-media campaign, we request that you confirm this week if she can attend. A link to a press release about the conference is below and more information about the conference is in an attached pdf.

<https://hypepotamus.com/featured-events/atlanta-smart-city-expo-2019/>

I will call you today to answer any questions, thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** George Burciaga  
**Sent:** Monday, April 22, 2019 1:58 PM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Mary G. Pettingill <[mgpettingill@nola.gov](mailto:mgpettingill@nola.gov)>; Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Danielle Lam <[Danielle@ignitecities.com](mailto:Danielle@ignitecities.com)>  
**Subject:** Re: Ignite Cities MOU

Ms Gloria,

I hope you had a restful Easter weekend. Thank you for today's call and sending the MOU.

Clifton and Mary, we appreciate your support during this process, thank you.

We look forward to building a strong partnership with the city of New Orleans.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](https://www.instagram.com/geo_burciaga)

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On Apr 22, 2019, at 1:45 PM, Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)> wrote:

Mr. Burciaga,

Per your request, attached is the executed MOU. If you would like me to mail the original copy to you, please forward me the mailing address. Otherwise, I will keep the original on file, in our office.

Thank you  
Gloria

**Gloria Smith**  
Executive Assistant to Mayor LaToya Cantrell



City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)  
<image001.png>

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** FW: Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria,

Good morning. I hope you had a great weekend.

Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Welcome Letter (also mailed) - Please Review

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Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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<doc09554920190422094141.pdf>

**From:** [George Burciaga](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Clifton M. Davis](#); [Mary G. Pettingill](#); [Reyahd Kazmi](#)  
**Subject:** RE: Ignite Cities MOU  
**Date:** Tuesday, July 30, 2019 11:13:41 AM

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CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](https://www.instagram.com/geo_burciaga)

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**Gloria Smith**  
Executive Assistant to Mayor LaToya Cantrell

City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)  
<image001.png>

---

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**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
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Ms. Gloria,

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George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
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Thank you George. Ms. Gloria will follow up.

LaToya

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**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
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Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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<doc09554920190422094141.pdf>

**From:** [George Burciaga](#)  
**To:** [Amy J. Rodenberger](#)  
**Cc:** [Reyahd Kazmi](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [Liana Elliott](#); [Joshua O. Cox](#); [John D. Pourciau](#); [Kimberly W. LaGrue](#)  
**Subject:** Re: Follow Up w/ Ignite Cities + Mastercard + City of New Orleans  
**Date:** Monday, July 29, 2019 2:42:19 PM

---

**EMAIL FROM EXTERNAL SENDER**

Team,

We are confirmed for August 12th. I'm hoping we can schedule a two hour session between 11 and 4pm. Please pick a time that works best for the NOLA team.

Our group will arrive on the 11th to ensure no delays.

Amy, I will call you now to answer any additional questions.

Thank you, and we look forward to seeing everyone on August 12th.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Jul 23, 2019, at 1:58 PM, Amy J. Rodenberger <[ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov)> wrote:

Does the 29<sup>th</sup> still work for you two to fly into NOLA?

If yes, we are good to go. If not, give me other dates that work with your schedules!

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Friday, July 19, 2019 12:32 PM  
**To:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Cc:** Amy J. Rodenberger <[ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov)>; Arthur C. Walton <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>; Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Liana Elliott <[Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov)>; Joshua O. Cox <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>; John D. Pourciau <[John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov)>; Kimberly W. LaGrue <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)>

**Subject:** Re: Follow Up w/ Ignite Cities + Mastercard + City of New Orleans

**EMAIL FROM EXTERNAL SENDER**

Amy,

I hope you're well.

Can you confirm July 29th for our on-site meeting date.

Team NOLA,

We are excited to get started and look forward to next steps.

Have a great weekend everyone.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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On Jul 16, 2019, at 4:57 PM, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)> wrote:

Amy:

Thank you so much for your email and follow-up. We greatly appreciate it.

Team NOLA, we're excited to meet you all in-person and patiently await your response and review of the below so that we can book our travel to you soon.

Have a great rest of the week!

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321



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---

**From:** "Amy J. Rodenberger" <[ajrodenberger@nola.gov](mailto:ajrodenberger@nola.gov)>  
**Date:** Tuesday, July 16, 2019 at 12:41 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>, Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Cc:** "Kimberly W. LaGrue" <[kwlagrue@nola.gov](mailto:kwlagrue@nola.gov)>, "John D. Pourciau" <[John.Pourciau@nola.gov](mailto:John.Pourciau@nola.gov)>, Liana Elliott <[Liana.Elliott@nola.gov](mailto:Liana.Elliott@nola.gov)>, "Joshua O. Cox" <[Joshua.Cox@nola.gov](mailto:Joshua.Cox@nola.gov)>, "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>, "Arthur C. Walton" <[Arthur.Walton@nola.gov](mailto:Arthur.Walton@nola.gov)>  
**Subject:** Follow Up w/ Ignite Cities + Mastercard + City of New Orleans

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- NOLA Team:
  - Meeting with IGNITE and Team NOLA

**Amy Rodenberger**

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**(c) 504-266-4261**

**(o) 504-658-4992**

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**Cc:** [Reyahd Kazmi](#); [Arthur C. Walton](#); [Clifton M. Davis](#); [Liana Elliott](#); [Joshua O. Cox](#); [John D. Pourciau](#); [Kimberly W. LaGrue](#)  
**Subject:** Re: Follow Up w/ Ignite Cities + Mastercard + City of New Orleans  
**Date:** Wednesday, July 24, 2019 3:11:40 PM

---

**EMAIL FROM EXTERNAL SENDER**

Amy and team,

The mastercard group can be available on August 8th, 9th or the 12th.

Please let me know if one of those dates will work. Everyone is excited to conduct the workshop and to develop next steps.

Amy, please call me when you have two minutes, thx.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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Does the 29<sup>th</sup> still work for you two to fly into NOLA?

If yes, we are good to go. If not, give me other dates that work with your schedules!

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Amy,

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Can you confirm July 29th for our on-site meeting date.

Team NOLA,

We are excited to get started and look forward to next steps.

Have a great weekend everyone.

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Have a great rest of the week!

**Reyahd D.J. Kazmi**  
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**Subject:** Re: Follow Up w/ Ignite Cities + Mastercard + City of New Orleans  
**Date:** Tuesday, July 23, 2019 2:13:25 PM

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- IGNITE:
  - Mastercard:
    - Provided suggested dates for City Possible's workshop in New Orleans (July 16, 17, or 29<sup>th</sup>)
      - Support Mayor Cantrell and team on City ID uses that align with the mayor's initiatives
  - NOLA Team:
    - Meeting with IGNITE and Team NOLA

**Amy Rodenberger**

Executive Office Director  
Office of Mayor LaToya Cantrell  
City of New Orleans

[AJRodenberger@nola.gov](mailto:AJRodenberger@nola.gov)

**(c) 504-266-4261**

**(o) 504-658-4992**

**From:** [Amy J. Rodenberger](#)  
**To:** [George Burciaga](#); "[Reyahd Kazmi](#)"  
**Cc:** [Kimberly W. LaGrue](#); [John D. Pourciau](#); [Liana Elliott](#); [Joshua O. Cox](#); [Clifton M. Davis](#); [Arthur C. Walton](#)  
**Subject:** Follow Up w/ Ignite Cities + Mastercard + City of New Orleans  
**Date:** Tuesday, July 16, 2019 12:40:45 PM

---

Hey all,

We met with George and Reyahd of Ignite Cities at USCM last month. They sent follow up/action items based off their meetings with Mayor Cantrell. I am kicking this to Kim to spearhead, but want all of you to be aware that this is now in the works.

Ignite team will be flying down here at some point in the near future, which I will help coordinate. Need to know who should be involved in the meetings with them though! Their Action Items are included below....

Thank you all!

-

**Action Items:**

- Mastercard:
  - Evaluate City Possible's benefits including various City ID uses (with support from IGNITE)
  - Select the provided dates for City Possible's workshop with Mayor Cantrell and the team
  
- IGNITE:
  - Mastercard:
    - Provided suggested dates for City Possible's workshop in New Orleans (July 16, 17, or 29<sup>th</sup>)
      - Support Mayor Cantrell and team on City ID uses that align with the mayor's initiatives
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[AJRodenberger@nola.gov](mailto:AJRodenberger@nola.gov)

**(c) 504-266-4261**

**(o) 504-658-4992**

**From:** [Reyahd Kazmi](#)  
**To:** [Amy J. Rodenberger](#); [Clifton M. Davis](#); [Arthur C. Walton](#)  
**Cc:** [George Burciaga](#); [LaToya Cantrell](#)  
**Subject:** Please Review: 2019 USCM Annual Meeting Recap  
**Date:** Monday, July 1, 2019 7:56:18 PM  
**Attachments:** [Mayor Cantrell - 2019 USCM Annual Meeting and Climate Summit Recap.pdf](#)

---

**EMAIL FROM EXTERNAL SENDER**

Team New Orleans:

Great job this week at the 2019 USCM Annual Meeting! Way to go!

Below and attached, please find a meeting recap that provides a snapshot of the conference as well as includes action items that require follow. Please keep us copied on all communications so we may provide you further support.

Event snapshot:

- Climate Mayors Summit:
  - Supported Mayor Cantrell for Mayor Caldwell's Resiliency Office's video for the Climate Mayors Summit – Mayor Caldwell's office sent it to New Orleans media market
- Sit-down Meeting:
  - Mastercard
- Mastercard:
  - Discussion centered around:
    - City ID program and its possibilities concerning Mayor Cantrell's needs/wants: mobility, data, library card, under-banked, returning citizens, homelessness, youth summer jobs program (NOLA East), emergency response/access
      - Urgently, by end of year, Mayor wants to do a pilot with phases for various populations including starting with the Youth Leadership Academy

-

Action Items:

- Mastercard:
  - Evaluate City Possible's benefits including various City ID uses (with support from IGNITE)
  - Select the provided dates for City Possible's workshop with Mayor Cantrell and the team
- IGNITE:
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      - Support Mayor Cantrell and team on City ID uses that align with the

mayor's initiatives

- o NOLA Team:
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**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
**IGNITE** Cities, LLC  
m. 312-350-8321

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**From:** [Justin L. Boone](#)  
**To:** [Amy J. Rodenberger](#); [Arthur C. Walton](#); [Clifton M. Davis](#)  
**Subject:** FW: Sunday June 30 4-5:30pm Reception for Mayors Whaley, Benjamin and Barnett  
**Date:** Wednesday, June 26, 2019 10:14:46 AM

---

FYI – USCM

**Justin L. Boone**

Special Assistant to Mayor LaToya Cantrell

---

**From:** Matt Curtis [mailto:matt@smartcitypolicygroup.com]  
**Sent:** Tuesday, June 25, 2019 4:36 PM  
**To:** Mayor LaToya Cantrell  
**Subject:** Sunday June 30 4-5:30pm Reception for Mayors Whaley, Benjamin and Barnett

**EMAIL FROM EXTERNAL SENDER**

Hi Mayor Cantrell!

On Sunday a reception will be held Honoring Mayor Nan Whaley, Mayor Steve Benjamin and Mayor Bryan Barnett. This reception is scheduled in-between most conference programming allowing you to come and go as needed.

Reception honoring Mayor Whaley, Mayor Benjamin and Mayor Barnett  
Sunday June 30  
4:00 - 5:30pm  
Tapa Bar  
Hilton Hawaiian Village Hotel  
Snacks and Drinks

Mayor Whaley, Mayor Benjamin and Mayor Barnett addressed the American Institute of Architects Grassroots Conference in March with a message of bringing the goals of American mayors together with the resources of thousands of AIA members across the country.

Join the AIA leadership and fellow mayors and help us celebrate with some light snacks and drinks!

Matt

--

  
Matt Curtis  
Founder

Smart City Policy Group  
Cell: 512-983-5347

P.O. Box 650108  
Austin, Texas 78765  
[www.SmartCityPolicyGroup.com](http://www.SmartCityPolicyGroup.com)  
Work: 512-982-1990

||

**From:** [Wendy T. Baquet](#)  
**To:** [John D. Pourciau](#); [Clifton M. Davis](#); [Arthur C. Walton](#)  
**Cc:** [Jabarie R. Walker](#); [Amy J. Rodenberger](#)  
**Subject:** FW: Speaker Invitation | Smart City Expo Atlanta | Sept 11-13, 2019  
**Date:** Monday, June 24, 2019 9:52:10 AM  
**Attachments:** [image001.png](#)  
[image003.png](#)

---

Please review email trail and provide a recommendation. They would like a response as soon as possible.

Thanks,

*Wendy T. Baquet*

Director of Scheduling  
Office of Mayor LaToya Cantrell | City of New Orleans  
1300 Perdido St. | Suite 2E04 | New Orleans, LA 70112  
(504)658-4913 (office) | [www.nola.gov](http://www.nola.gov) (website)



---

**From:** Aarti Tandon [mailto:[Aarti@smartcityexpoatlanta.com](mailto:Aarti@smartcityexpoatlanta.com)]  
**Sent:** Sunday, June 23, 2019 12:37 PM  
**To:** LaToya Cantrell  
**Cc:** Sungmoon Lim; Arthur C. Walton; Wendy T. Baquet; Ralph Johnson  
**Subject:** Re: Speaker Invitation | Smart City Expo Atlanta | Sept 11-13, 2019

**EMAIL FROM EXTERNAL SENDER**

Hi Mayor Cantrell.

I hope you're having a fabulous weekend.

I'm writing to see if you can join us in September. We are expecting 15+ mayors and 70% of our audience will be decision makers from the U.S. public sector (40% coming from the South East).

Some confirmed speakers to date include:

- **William Rogers, Jr.**, CEO, SunTrust Bank
- **Bryan Barnett**, Mayor, City of Rochester Hills, MI; Incoming President, US Conference of Mayors
- **Karen Freeman-Wilson**, Mayor, City of Gary, IN; President, National League of Cities
- **Hardie Davis, Jr.**, Mayor, City of Augusta; President, African-American Mayors Association
- **Todd Strange**, Mayor, City of Montgomery, AL
- **Kirk Caldwell**, Mayor, City of Honolulu, HI
- **Eugene Grant**, Mayor, City of Seat Pleasant, MD
- **Michael Nutter**, Former Mayor, City of Philadelphia
- **Clarence Anthony**, Executive Director, National League of Cities
- **Tye Hayes**, CTO, City of Atlanta
- **Gary Brantley**, CIO, City of Atlanta
- **Amol Naik**, Chief Resilience Officer, City of Atlanta
- **Emily Riedl**, CIO, City of South Bend
- **Nicole Coughlin Raimundo**, Chief Information Officer, Town of Cary
- **Kirk Talbott**, CIO, MARTA
- **Dr. Victor Pineda**, President, World Enabled



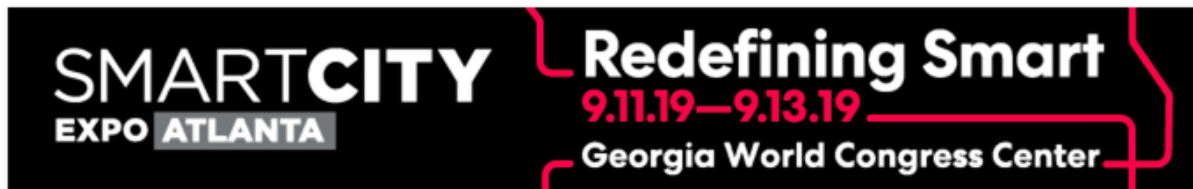
- **Victor Calise**, Commissioner, Mayor's Office for People with Disabilities, City of New York
- **Karen Tamley**, Commissioner, Mayor's Office for People with Disabilities, City of Chicago
- **Stephen Simon**, Executive Director, Department of Disability, City of Los Angeles
- **Ryan Wilson**, Co-Founder and CEO, The Gathering Spot
- **Michael Blake**, Vice Chair, Democratic National Committee
- **Phaedra Ellis Lamkins**, CEO, Promise
- **Veronika Scott**, Co-Founder and CEO, The Empowerment Plan
- **Michael Smith**, Executive Director, My Brother's Keeper Alliance; Director of Youth Opportunity Programs, Obama Foundation
- **Cordell Carter**, Executive Director, Socrates Program, Aspen Institute
- **Patricia Purcell**, Head of Partnerships, Cities Programme, UN Global Compact
- **Rohit Malhotra**, Founder and Executive Director, Center for Civic Innovation
- **Merin Rajadurai**, Chairman, Secretary of State Open Forum, U.S. State Department
- **Story Bellows**, Partner, Cityfi
- **Clayton Banks**, CEO, Silicon Harlem
- **Nathaniel Smith**, CEO, Partnership for Southern Equity
- **Doug Hooker**, Executive Director, Atlanta Regional Commission

Please let us know what further information we can provide so that you'll say YES!

Warmly,

Aarti

**Aarti Tandon**  
Co-Founder and CEO



On Jun 10, 2019, at 4:36 PM, LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)> wrote:

Aarti, it was great connecting with you in January and thank you so much for the invitation to participate in expo in Atlanta. I am copying my team to help determine my availability as soon as possible.

LaToya

---

**From:** Aarti Tandon <[Aarti@smartcityexpoatlanta.com](mailto:Aarti@smartcityexpoatlanta.com)>

**Date:** Sunday, June 9, 2019 at 10:39 AM

**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>

**Cc:** Sungmoon Lim <[sungmoon@smartcityexpoatlanta.com](mailto:sungmoon@smartcityexpoatlanta.com)>

**Subject:** Speaker Invitation | Smart City Expo Atlanta | Sept 11-13, 2019

**EMAIL FROM EXTERNAL SENDER**

Dear Mayor Cantrell,

It was so lovely to meet you during our HBCU roundtable at USCM's summit in DC in January. I'm so thrilled your public safety and emergency management team won the IDC award at my Smart Cities New York conference last month!

I'm writing to invite you to speak at [Smart City Expo Atlanta](#) taking place from September 11-13, 2019 at [Georgia World Congress Center](#) with a Community Day on September 14th at an HBCU.

Smart City Expo Atlanta is redefining the term "smart". We are the only U.S. edition of [Smart City Expo World Congress](#) (SCEWC), the world's leading conference on smart cities featuring 20,000 attendees annually in Barcelona.

We are highly focused on making sure women, millennials, people of color, the aging population, and people with disabilities are included in the new "smart city", one defined by digital transformation, artificial intelligence, early-stage investments, and other civic innovations and solutions.

We invite you to talk about your leadership and commitment to advancing a smarter, safer, more resilient, and inclusive New Orleans. Could you please advise if you are available? We would love to confirm you by June 17th if possible and follow up with potential topic ideas by the end of the month.

Warmly,

Aarti

<image001.png>

**From:** [Gloria Smith](#)  
**To:** [Arthur C. Walton](#)  
**Cc:** [Jabarie R. Walker](#); [Amy J. Rodenberger](#); [Wendy T. Baquet](#); [Clifton M. Davis](#)  
**Subject:** FW: USCM event - please respond - thank you  
**Date:** Tuesday, June 18, 2019 5:35:57 PM  
**Attachments:** [image001.png](#)  
[SCEA 2019 Invite to Mayor Cantrell.pdf](#)

---

Art,

Please see email below and advise.

Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**  
City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Tuesday, June 18, 2019 5:12 PM  
**To:** Gloria Smith  
**Cc:** Clifton M. Davis; Mary G. Pettingill; Reyahd Kazmi  
**Subject:** USCM event - please respond - thank you

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria and Mr. Clifton,

I hope you're well.

We are working closely with Mayor Caldwell, Mayor Benjamin and the USCM to ensure our Mayors have everything necessary for a productive visit to Honolulu.

Can we schedule 15 mins tomorrow to quickly discuss the Climate Change Summit on the 27<sup>th</sup> and the USCM sessions? As your partner, we are excited to support the Mayor and her visit. Please send me a time that works best.

I have also attached information for another smart city event in Atlanta which we can discuss during our call.

Thank you  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Sent:** Monday, April 22, 2019 1:44 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Mary G. Pettingill <[mppettingill@nola.gov](mailto:mppettingill@nola.gov)>  
**Subject:** Ignite Cities MOU

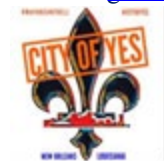
Mr. Burciaga,

Per your request, attached is the executed MOU. If you would like me to mail the original copy to you, please forward me the mailing address. Otherwise, I will keep the original on file, in our office.

Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**  
City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)



---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>

**Subject:** FW: Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria,

Good morning. I hope you had a great weekend.

Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

George Burciaga

IGNITE CITIES

CEO and Managing Partner

global innovation and digital transformation

m. 312.509.2800

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---

**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>

**Sent:** Monday, February 25, 2019 2:46 PM

**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>

**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Date:** Monday, February 25, 2019 at 11:56 AM

**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>

**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Subject:** Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [George Burciaga](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Clifton M. Davis](#); [Mary G. Pettingill](#); [Reyahd Kazmi](#)  
**Subject:** USCM event - please respond - thank you  
**Date:** Tuesday, June 18, 2019 5:14:52 PM  
**Attachments:** [image001.png](#)  
[SCEA 2019 Invite to Mayor Cantrell.pdf](#)

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Ms. Gloria and Mr. Clifton,

I hope you're well.

We are working closely with Mayor Caldwell, Mayor Benjamin and the USCM to ensure our Mayors have everything necessary for a productive visit to Honolulu.

Can we schedule 15 mins tomorrow to quickly discuss the Climate Change Summit on the 27<sup>th</sup> and the USCM sessions? As your partner, we are excited to support the Mayor and her visit. Please send me a time that works best.

I have also attached information for another smart city event in Atlanta which we can discuss during our call.

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**Sent:** Monday, April 22, 2019 1:44 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Mary G. Pettingill <[mgpettingill@nola.gov](mailto:mgpettingill@nola.gov)>  
**Subject:** Ignite Cities MOU

[Mr. Burciaga](#),

Per your request, attached is the executed MOU. If you would like me to mail the original copy to you, please forward me the mailing address. Otherwise, I will keep the original on file, in our office.

Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)



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**Sent:** Monday, March 11, 2019 10:06 AM

**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>

**Subject:** FW: Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria,

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Can you supply an update on the signed MOU.

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IGNITE CITIES

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m. 312.509.2800



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**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
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Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**Attachments:** [image001.png](#)  
[SCEA 2019 Invite to Mayor Cantrell.pdf](#)

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**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>; Mary G. Pettingill <[mgpettingill@nola.gov](mailto:mgpettingill@nola.gov)>  
**Subject:** Ignite Cities MOU

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Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

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504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)



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**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** FW: Welcome Letter (also mailed) - Please Review

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Ms. Gloria,

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Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

George Burciaga

IGNITE CITIES

CEO and Managing Partner

global innovation and digital transformation

m. 312.509.2800

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**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [Reyahd Kazmi](#)  
**To:** [Clifton M. Davis](#); [Arthur C. Walton](#); [Wendy T. Baquet](#); [Amy J. Rodenberger](#); [LaToya Cantrell](#)  
**Cc:** [George Burciaga](#)  
**Subject:** Re: Please Review-IGNITE Connected City Update  
**Date:** Monday, June 3, 2019 8:20:20 PM

---

**EMAIL FROM EXTERNAL SENDER**

Mayor Cantrell and Team New Orleans:

We hope all is well and that your testimony in Baton Rouge goes well so when your bill is called, it'll pass!

Since you were unable to make it to Chicago this week, we wanted to follow-up with you to kindly request 20 minutes of your time for us to meet while at the USCM Annual Meeting in Honolulu at the end of this month. George will follow-up tomorrow with a call.

Thanks so much and we look forward to meeting at the end of the month!

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
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**Date:** Monday, April 22, 2019 at 5:27 AM  
**To:** "Clifton M. Davis" <Clifton.Davis@nola.gov>  
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**Sent:** Friday, April 19, 2019 10:15 AM

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**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** Ignite MOU  
**Date:** Tuesday, April 30, 2019 6:28:00 PM

---

Good Evening George,

I hope all is well. Can you please provide corporate resolution showing who has authority on behalf of the vendor/partner (Ignite) to execute this agreement with the City?

Thanks,

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [George Burciaga](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Clifton M. Davis](#); [Mary G. Pettingill](#); [Reyahd Kazmi](#); [Danielle Lam](#)  
**Subject:** Re: Ignite Cities MOU  
**Date:** Monday, April 22, 2019 1:59:11 PM

---

**EMAIL FROM EXTERNAL SENDER**

Ms Gloria,

I hope you had a restful Easter weekend. Thank you for today's call and sending the MOU.

Clifton and Mary, we appreciate your support during this process, thank you.

We look forward to building a strong partnership with the city of New Orleans.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Apr 22, 2019, at 1:45 PM, Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)> wrote:

Mr. Burciaga,

Per your request, attached is the executed MOU. If you would like me to mail the original copy to you, please forward me the mailing address. Otherwise, I will keep the original on file, in our office.

Thank you  
Gloria

**Gloria Smith**  
Executive Assistant to Mayor LaToya Cantrell

City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)  
<image001.png>

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**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** FW: Welcome Letter (also mailed) - Please Review

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Ms. Gloria,

Good morning. I hope you had a great weekend.

Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
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**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

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<doc09554920190422094141.pdf>



**From:** [Gloria Smith](#)  
**To:** ["George Burciaga"](#)  
**Cc:** [Clifton M. Davis](#); [Mary G. Pettingill](#)  
**Subject:** Ignite Cities MOU  
**Date:** Monday, April 22, 2019 1:43:54 PM  
**Attachments:** [doc09554920190422094141.pdf](#)  
[image001.png](#)

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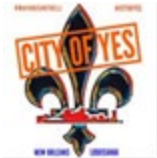
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## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**  
City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
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Attached, please find a brief update on IGNITE's various items from planning to deployment, the instigation of visibility through thought leadership, and the activation of new partnerships.

Thanks so much and we look forward to our continued partnership.

**Reyahd D.J. Kazmi**  
Managing Director  
government policy & transformation  
IGNITE Cities, LLC  
m. 312-350-8321

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**From:** [George Burciaga](#)  
**To:** [George Burciaga](#)  
**Subject:** Recent press - please read "New Mayoral Group Aims to Boost Smart City Project Success Rate"  
**Date:** Saturday, April 20, 2019 11:22:58 AM

---

**EMAIL FROM EXTERNAL SENDER**

Friends,

Humbled to share recent press: "Ignite Cities wants to spark collaboration and help city leaders overcome hurdles to technology projects".

<https://statetechmagazine.com/article/2019/03/new-mayoral-group-aims-boost-smart-city-project-success-rate>

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [Reyahd Kazmi](#)  
**To:** [Arthur C. Walton](#); [Wendy T. Baquet](#); [Amy J. Rodenberger](#); [Clifton M. Davis](#); [LaToya Cantrell](#)  
**Cc:** [George Burciaga](#)  
**Subject:** Please Review-IGNITE Connected City Update  
**Date:** Friday, April 19, 2019 10:15:55 AM  
**Attachments:** [Mayor Cantrell - Update Letter.pdf](#)

---

**EMAIL FROM EXTERNAL SENDER**

Good morning Team New Orleans:

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**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Thursday, April 18, 2019 5:15:47 PM

---

**EMAIL FROM EXTERNAL SENDER**

Clifton,

I hope you're having a great day.

FYI, the vendor registration is complete as well. thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Sent:** Tuesday, April 16, 2019 10:07 AM  
**To:** George Burciaga <george@ignitecities.com>  
**Subject:** RE: IGNIT Mou

Thanks George. I will have the Mayor execute and return a copy to you before the end of the week.

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Tuesday, April 16, 2019 9:48 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

**EMAIL FROM EXTERNAL SENDER**

Clifton,

Good morning. Attached it the update MOU. I look forward to next steps. Thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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---

**From:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Sent:** Monday, April 15, 2019 1:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** RE: IGNIT Mou

George-

We need your signature to be in blue ink.

Thanks

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

**EMAIL FROM EXTERNAL SENDER**

Clifton,

Thank you.

Attached is the signed MOU, please add the agreement date at top. We will also register as a vendor today.

Thank you.  
George Burciaga  
IGNITE CITIES

CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Sent:** Monday, April 15, 2019 1:22 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** IGNIT Mou

George-

As discussed, attached is a copy of the Ignite MOU for your execution. Please sign in blue ink, scan (in color), and return. I have also attached a letter detailing the process to register a vendor with the City of New Orleans. Please register and upon receipt of the MOU, I will obtain the Mayor's signature and promptly return an executed copy for your records. Thank you for your patience during this process and please don't hesitate to contact me should you have any questions.

Best Wishes-

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell



**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** Re: IGNIT Mou  
**Date:** Tuesday, April 16, 2019 10:11:22 AM

---

**EMAIL FROM EXTERNAL SENDER**

Perfect. I truly appreciate your support.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Apr 16, 2019, at 10:08 AM, Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)> wrote:

Thanks George. I will have the Mayor execute and return a copy to you before the end of the week.

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Tuesday, April 16, 2019 9:48 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

**EMAIL FROM EXTERNAL SENDER**

Clifton,

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George Burciaga  
IGNITE CITIES  
CEO and Managing Partner

global innovation and digital transformation  
m. 312.509.2800

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**From:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Sent:** Monday, April 15, 2019 1:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** RE: IGNIT Mou

George-

We need your signature to be in blue ink.

Thanks

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

**EMAIL FROM EXTERNAL SENDER**

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Attached is the signed MOU, please add the agreement date at top. We will also register as a vendor today.

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**From:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>

**Sent:** Monday, April 15, 2019 1:22 PM

**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Subject:** IGNIT Mou

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Best Wishes-

**Clifton M. Davis III**

Executive Counsel

Office of Mayor LaToya Cantrell

City of New Orleans

(504) 658-4936 ofc

(504) 609-0686 cell

**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Tuesday, April 16, 2019 10:06:00 AM

---

Thanks George. I will have the Mayor execute and return a copy to you before the end of the week.

---

**From:** George Burciaga [mailto:[george@ignitecities.com](mailto:george@ignitecities.com)]  
**Sent:** Tuesday, April 16, 2019 9:48 AM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

**EMAIL FROM EXTERNAL SENDER**

Clifton,

Good morning. Attached it the update MOU. I look forward to next steps. Thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**Sent:** Monday, April 15, 2019 1:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** RE: IGNIT Mou

George-

We need your signature to be in blue ink.

Thanks

---

**From:** George Burciaga [mailto:[george@ignitecities.com](mailto:george@ignitecities.com)]

**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

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Best Wishes-

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Tuesday, April 16, 2019 9:50:54 AM  
**Attachments:** [IGNITE MOU 041519.pdf](#)

---

**EMAIL FROM EXTERNAL SENDER**

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George Burciaga  
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City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell



**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** Re: IGNIT Mou  
**Date:** Monday, April 15, 2019 2:34:56 PM

---

**EMAIL FROM EXTERNAL SENDER**

Ok. I will redo it shortly.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

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George Burciaga

IGNITE CITIES

CEO and Managing Partner

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**Subject:** IGNIT Mou

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**Clifton M. Davis III**

Executive Counsel

Office of Mayor LaToya Cantrell

City of New Orleans

(504) 658-4936 ofc

(504) 609-0686 cell

**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Monday, April 15, 2019 1:46:00 PM

---

George-

We need your signature to be in blue ink.

Thanks

---

**From:** George Burciaga [mailto:[george@ignitecities.com](mailto:george@ignitecities.com)]  
**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

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Best Wishes-

**Clifton M. Davis III**

Executive Counsel

Office of Mayor LaToya Cantrell

City of New Orleans

(504) 658-4936 ofc

(504) 609-0686 cell

**From:** [Clifton M. Davis](#)  
**To:** [Gloria Smith](#); [Mary G. Pettingill](#)  
**Subject:** FW: IGNIT Mou  
**Date:** Monday, April 15, 2019 1:39:00 PM  
**Attachments:** [IGNITE MOU 1.24.19 clean.pdf](#)

---

FYI

---

**From:** George Burciaga [mailto:[george@ignitecities.com](mailto:george@ignitecities.com)]  
**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNIT Mou

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Thank you.

George Burciaga  
IGNITE CITIES  
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Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Monday, April 15, 2019 1:38:00 PM

---

Will do. Thanks George

---

**From:** George Burciaga [mailto:george@ignitecities.com]  
**Sent:** Monday, April 15, 2019 1:35 PM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Subject:** RE: IGNIT Mou

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---

**From:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Sent:** Monday, April 15, 2019 1:22 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Subject:** IGNIT Mou

George-

As discussed, attached is a copy of the Ignite MOU for your execution. Please sign in blue ink, scan (in color), and return. I have also attached a letter

detailing the process to register a vendor with the City of New Orleans. Please register and upon receipt of the MOU, I will obtain the Mayor's signature and promptly return an executed copy for your records. Thank you for your patience during this process and please don't hesitate to contact me should you have any questions.

Best Wishes-

**Clifton M. Davis III**  
Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell



**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** RE: IGNIT Mou  
**Date:** Monday, April 15, 2019 1:37:23 PM  
**Attachments:** [IGNITE MOU 1.24.19 clean.pdf](#)

---

**EMAIL FROM EXTERNAL SENDER**

Clifton,

Thank you.

Attached is the signed MOU, please add the agreement date at top. We will also register as a vendor today.

Thank you.

George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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(504) 658-4936 ofc

(504) 609-0686 cell

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**To:** [george@ignitecities.com](mailto:george@ignitecities.com)  
**Subject:** IGNIT Mou  
**Date:** Monday, April 15, 2019 1:21:00 PM  
**Attachments:** [IGNITE MOU 1.24.19 clean.docx](#)  
[Vendor Letter 2010 How to Register Online in BSO.pdf](#)

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Executive Counsel  
Office of Mayor LaToya Cantrell  
City of New Orleans  
(504) 658-4936 ofc  
(504) 609-0686 cell

**From:** [Collin M. Arnold](#)  
**To:** [Gloria Smith](#); [John D. Pourciau](#); [Liana Elliott](#); [Gilbert A. Montaño](#); [Terry J. Ebbert](#); [Shaun D. Ferguson](#); [Timothy A. McConnell](#); [Emily Nichols](#); [Michael G. Tidwell](#); [Sunni LeBeouf](#); [Clifton M. Davis](#); [Tenisha Stevens](#)  
**Subject:** For Review Memo - RTCC Wins IDC Smart Cities Award  
**Date:** Thursday, April 11, 2019 9:17:24 AM  
**Attachments:** [FOR REVIEW MEMO - Smart Cities Award RTCC 20190411.pdf](#)

---

All,

Please see attached for review by the Mayor.

I am very excited about this NATIONAL award given to the RTCC in the areas of innovation, technology and partnerships in public safety and emergency management.

I could not be more proud of my staff as well, they earn this every day.

I really appreciate our public safety partners for their unyielding support of this project over the last year and a half.

Sincerely,  
Collin

Collin M. Arnold, CEM, LEM-P  
Director  
New Orleans Office of Homeland Security and Emergency Preparedness (NOHSEP)  
City Hall, 1300 Perdido Street, Suite 9W03  
New Orleans, LA 70112  
cmarnold@nola.gov  
(504) 658-8729 Desk  
(504) 655-0110 Mobile

**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** Re: MOU update - please review  
**Date:** Tuesday, April 9, 2019 2:37:29 PM

---

**EMAIL FROM EXTERNAL SENDER**

Clifton

I hope you're well.

Do you have an update on the signed MOU. Please advise.

Thank you.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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On Mar 20, 2019, at 4:31 AM, Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)> wrote:

Good Morning George-

I believe the Mayor has signed it and it is currently being routed through the system. I'll check on the status and advise later this afternoon or tomorrow morning.

Best-  
Cliff

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, March 18, 2019 3:34 PM  
**To:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** MOU update - please review



**EMAIL FROM EXTERNAL SENDER**

Clifton,

I hope you had a great weekend.

Any chance you have an update on the MOU.

Please advise, thank you for your support.

Thank you in advance,

George Burciaga

IGNITE CITIES

CEO - global innovation and digital transformation

M: 312.509.2800

@geo\_burciaga

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**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** RE: MOU update - please review  
**Date:** Wednesday, March 20, 2019 9:24:00 AM

---

Good Morning George-

I believe the Mayor has signed it and it is currently being routed through the system. I'll check on the status and advise later this afternoon or tomorrow morning.

Best-  
Cliff

---

**From:** George Burciaga [mailto:george@ignitecities.com]  
**Sent:** Monday, March 18, 2019 3:34 PM  
**To:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Subject:** MOU update - please review

**EMAIL FROM EXTERNAL SENDER**

Clifton,

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Any chance you have an update on the MOU.

Please advise, thank you for your support.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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**From:** [George Burciaga](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** MOU update - please review  
**Date:** Monday, March 18, 2019 3:34:36 PM

---

**EMAIL FROM EXTERNAL SENDER**

Clifton,

I hope you had a great weekend.

Any chance you have an update on the MOU.

Please advise, thank you for your support.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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**From:** [Clifton M. Davis](#)  
**To:** [Gloria Smith](#)  
**Subject:** FW: IGNITE MOU - Please review  
**Date:** Wednesday, March 13, 2019 9:48:00 AM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19 clean.docx](#)  
[New Orleans-Cantrell-IGNITE 1.24.19 redline.docx](#)  
[image001.png](#)

---

See attached

---

**From:** Tracy L. Tyler  
**Sent:** Tuesday, March 12, 2019 5:18 PM  
**To:** Sunni LeBeouf <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Cc:** Clifton M. Davis <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Subject:** RE: IGNITE MOU - Please review

Sunni,  
Attached please find the redlined and clear version of the MOU.  
Tracy

**Tracy L. Tyler**  
**Chief Deputy City Attorney**  
City of New Orleans | Law Department  
1300 Perdido St., Suite 5E03 | New Orleans, LA 70112  
O: 504.658.9853 | F: 504.658.9868  
[tlyler@nola.gov](mailto:tlyler@nola.gov)



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---

**From:** Sunni LeBeouf  
**Sent:** Tuesday, March 12, 2019 5:01 PM  
**To:** Tracy L. Tyler  
**Cc:** Clifton M. Davis  
**Subject:** Fwd: IGNITE MOU - Please review

Tracy,

See below. The Mayor is asking about this. Executive Counsel is cc'ed here. What is needed. Please advise.

Thank You,

Sunni LeBeouf  
City Attorney  
City of New Orleans

Begin forwarded message:

**From:** "Sunni LeBeouf" <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Date:** March 11, 2019 at 10:34:19 AM CDT  
**To:** "Tracy L. Tyler" <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** FW: IGNITE MOU - Please review

Have you reviewed, and what is the process for same?

---

**From:** Sunni LeBeouf  
**Sent:** Wednesday, February 27, 2019 1:36 AM  
**To:** Tracy L. Tyler <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** Fwd: IGNITE MOU - Please review

Sunni LeBeouf  
City Attorney  
City of New Orleans

Begin forwarded message:

**From:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Date:** February 26, 2019 at 4:25:53 PM CST  
**To:** "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** "Sunni LeBeouf" <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** FW: IGNITE MOU - Please review

Cliff,

Attached is the MOU from IGNITE.

Please feel free to contact Mr. Buciaga at 312-509-2800 o, via email, at [george@ignitecities.com](mailto:george@ignitecities.com).

## **Gloria Smith**

**Executive Assistant to Mayor LaToya Cantrell**  
City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Tuesday, February 26, 2019 4:04 PM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Fwd: IGNITE MOU - Please review

**EMAIL FROM EXTERNAL SENDER**

Ms Gloria,

Thank you so much for today's call.

Per our conversation, I have attached the MOU that requires a signature from the mayor.

We look forward to next steps.

Thank you in advance,

**George Burciaga**

**IGNITE CITIES**

**CEO - global innovation and digital transformation**

**M: 312.509.2800**

**@geo\_burciaga**

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Begin forwarded message:

**From:** [george@ignitecities.com](mailto:george@ignitecities.com)  
**Date:** January 25, 2019 at 9:45:16 AM CST  
**To:** [mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)  
**Cc:** [reyahd@ignitecities.com](mailto:reyahd@ignitecities.com)  
**Subject:** IGNITE MOU - Please review

Mayor,

Per our conversation, I have attached the MOU.

Please forward a signed copy and we will countersign immediately. Once completed, we will send over the program details and schedule a call to discuss next steps.

We look forward to supporting you and building a strong partnership.

**From:** [Clifton M. Davis](#)  
**To:** [Gloria Smith](#)  
**Subject:** FW: IGNITE MOU - Please review  
**Date:** Wednesday, March 13, 2019 9:41:00 AM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19.pdf](#)  
[ATT00001.htm](#)

---

I will f/u this morning.

---

**From:** Sunni LeBeouf  
**Sent:** Tuesday, March 12, 2019 5:01 PM  
**To:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
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**To:** Tracy L. Tyler <[tlyler@nola.gov](mailto:tlyler@nola.gov)>  
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504.658.4910 (o) | 504.658.4938 (f)

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**To:** [Sunni LeBeouf](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** RE: IGNITE MOU - Please review  
**Date:** Tuesday, March 12, 2019 5:17:42 PM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19 clean.docx](#)  
[New Orleans-Cantrell-IGNITE 1.24.19 redline.docx](#)  
[image001.png](#)

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City of New Orleans | Law Department  
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**To:** Tracy L. Tyler <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** Fwd: IGNITE MOU - Please review

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**To:** "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
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1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

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**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Subject:** Fwd: IGNITE MOU - Please review

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**CEO - global innovation and digital transformation**

**M: 312.509.2800**

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**Cc:** [reyahd@ignitecities.com](mailto:reyahd@ignitecities.com)

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**From:** [Sunni LeBeouf](#)  
**To:** [Tracy L. Tyler](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** Fwd: IGNITE MOU - Please review  
**Date:** Tuesday, March 12, 2019 5:01:01 PM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19.pdf](#)  
[ATT00001.htm](#)

---

Tracy,

See below. The Mayor is asking about this. Executive Counsel is cc'ed here. What is needed. Please advise.

Thank You,

Sunni LeBeouf  
City Attorney  
City of New Orleans

Begin forwarded message:

**From:** "Sunni LeBeouf" <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Date:** March 11, 2019 at 10:34:19 AM CDT  
**To:** "Tracy L. Tyler" <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** FW: IGNITE MOU - Please review

Have you reviewed, and what is the process for same?

---

**From:** Sunni LeBeouf  
**Sent:** Wednesday, February 27, 2019 1:36 AM  
**To:** Tracy L. Tyler <[ttyler@nola.gov](mailto:ttyler@nola.gov)>  
**Subject:** Fwd: IGNITE MOU - Please review

Sunni LeBeouf  
City Attorney  
City of New Orleans

Begin forwarded message:

**From:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Date:** February 26, 2019 at 4:25:53 PM CST  
**To:** "Clifton M. Davis" <[Clifton.Davis@nola.gov](mailto:Clifton.Davis@nola.gov)>  
**Cc:** "Sunni LeBeouf" <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** FW: IGNITE MOU - Please review

Cliff,

Attached is the MOU from IGNITE.

Please feel free to contact Mr. Buciaga at 312-509-2800 o, via email, at [george@ignitecities.com](mailto:george@ignitecities.com).

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]

**Sent:** Tuesday, February 26, 2019 4:04 PM

**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>

**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Subject:** Fwd: IGNITE MOU - Please review

**EMAIL FROM EXTERNAL SENDER**

Ms Gloria,

Thank you so much for today's call.

Per our conversation, I have attached the MOU that requires a signature from the mayor.

We look forward to next steps.

Thank you in advance,

**George Burciaga**

**IGNITE CITIES**

**CEO - global innovation and digital transformation**

**M: 312.509.2800**

**@geo\_burciaga**

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sender by email reply and destroy all copies of the original message.

Begin forwarded message:

**From:** [george@ignitecities.com](mailto:george@ignitecities.com)  
**Date:** January 25, 2019 at 9:45:16 AM CST  
**To:** [mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)  
**Cc:** [reyahd@ignitecities.com](mailto:reyahd@ignitecities.com)  
**Subject:** **IGNITE MOU - Please review**

Mayor,

Per our conversation, I have attached the MOU.

Please forward a signed copy and we will countersign immediately. Once completed, we will send over the program details and schedule a call to discuss next steps.

We look forward to supporting you and building a strong partnership.



**From:** [Clifton M. Davis](#)  
**To:** [George Burciaga](#)  
**Subject:** RE: Welcome Letter (also mailed) - Please Review  
**Date:** Monday, March 11, 2019 5:45:00 PM

---

Hi George,

10:00 AM is good.

---

**From:** George Burciaga [mailto:george@ignitecities.com]  
**Sent:** Monday, March 11, 2019 4:00 PM  
**To:** Gloria Smith <gsmith@nola.gov>  
**Cc:** Clifton M. Davis <Clifton.Davis@nola.gov>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Ms Gloria, thank you.

Clifton, please let me know if you have time for a quick call tomorrow at 10am central time. I look forward to speaking with you.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
@geo\_burciaga

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On Mar 11, 2019, at 10:18 AM, Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)> wrote:

Good Morning Cliff,

Will you please call Mr. Burciaga at 312-509-2800 regarding the attached MOU for IGNITE CITIES?

Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

---

**From:** George Burciaga [<mailto:george@ignitecities.com>]  
**Sent:** Monday, March 11, 2019 10:06 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** FW: Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Ms. Gloria,

Good morning. I hope you had a great weekend.

Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

George Burciaga

IGNITE CITIES

CEO and Managing Partner

global innovation and digital transformation

m. 312.509.2800

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---

**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>

**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Welcome Letter (also mailed) - Please Review

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Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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<New Orleans-Cantrell-IGNITE 1.24.19.pdf>

**From:** [George Burciaga](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** Re: Welcome Letter (also mailed) - Please Review  
**Date:** Monday, March 11, 2019 4:00:23 PM

---

**EMAIL FROM EXTERNAL SENDER**

Ms Gloria, thank you.

Clifton, please let me know if you have time for a quick call tomorrow at 10am central time. I look forward to speaking with you.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)

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Thank you  
Gloria

## **Gloria Smith**

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City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

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Ms. Gloria,

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Can you supply an update on the signed MOU.

I appreciate your support and guidance.

Thank you.

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IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
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**From:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Sent:** Monday, February 25, 2019 2:46 PM  
**To:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

---

**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM

**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>

**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>

**Subject:** Welcome Letter (also mailed) - Please Review

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Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

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George Burciaga  
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<New Orleans-Cantrell-IGNITE 1.24.19.pdf>

**From:** [Gloria Smith](#)  
**To:** [Clifton M. Davis](#)  
**Cc:** "[George Burciaga](#)"  
**Subject:** RE: Welcome Letter (also mailed) - Please Review  
**Date:** Monday, March 11, 2019 10:17:23 AM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19.pdf](#)

---

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Will you please call Mr. Burciaga at 312-509-2800 regarding the attached MOU for IGNITE CITIES?

Thank you  
Gloria

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City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

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IGNITE CITIES

CEO and Managing Partner

global innovation and digital transformation



m. 312.509.2800

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**Sent:** Monday, February 25, 2019 2:46 PM  
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**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

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**Subject:** Welcome Letter (also mailed) - Please Review

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Thank you.

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CEO and Managing Partner

global innovation and digital transformation  
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**From:** [Gloria Smith](#)  
**To:** [Clifton M. Davis](#)  
**Cc:** "[George Burciaga](#)"  
**Subject:** RE: Welcome Letter (also mailed) - Please Review  
**Date:** Monday, March 11, 2019 10:17:23 AM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19.pdf](#)

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Good Morning Cliff,

Will you please call Mr. Burciaga at 312-509-2800 regarding the attached MOU for IGNITE CITIES?

Thank you  
Gloria

## Gloria Smith

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

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**Sent:** Monday, March 11, 2019 10:06 AM  
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IGNITE CITIES

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**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>; Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject:** Re: Welcome Letter (also mailed) - Please Review

Thank you George. Ms. Gloria will follow up.

LaToya

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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Welcome Letter (also mailed) - Please Review

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Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

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Thank you.

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**From:** [Gloria Smith](#)  
**To:** [Clifton M. Davis](#)  
**Cc:** [Sunni LeBeouf](#)  
**Subject:** FW: IGNITE MOU - Please review  
**Date:** Tuesday, February 26, 2019 4:25:55 PM  
**Attachments:** [New Orleans-Cantrell-IGNITE 1.24.19.pdf](#)  
[ATT00001.htm](#)

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Cliff,

Attached is the MOU from IGNITE.

Please feel free to contact Mr. Buciaga at 312-509-2800 o, via email, at [george@ignitecities.com](mailto:george@ignitecities.com).

## **Gloria Smith**

**Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor

1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112

504.658.4910 (o) | 504.658.4938 (f)

E-mail: [gsmith@nola.gov](mailto:gsmith@nola.gov)

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**Sent:** Tuesday, February 26, 2019 4:04 PM  
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Ms Gloria,

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Per our conversation, I have attached the MOU that requires a signature from the mayor.

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**IGNITE CITIES**

**CEO - global innovation and digital transformation**

**M: 312.509.2800**

**@geo\_burciaga**

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**From:** [george@ignitecities.com](mailto:george@ignitecities.com)  
**Date:** January 25, 2019 at 9:45:16 AM CST  
**To:** [mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)  
**Cc:** [reyahd@ignitecities.com](mailto:reyahd@ignitecities.com)  
**Subject:** **IGNITE MOU - Please review**

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Please forward a signed copy and we will countersign immediately. Once completed, we will send over the program details and schedule a call to discuss next steps.

We look forward to supporting you and building a strong partnership.

**From:** [Gloria Smith](#)  
**To:** ["George Burciaga"](#)  
**Cc:** [Clifton M. Davis](#)  
**Subject:** RE: Welcome Letter (also mailed) - Please Review  
**Date:** Tuesday, February 26, 2019 12:46:11 PM

---

Mr. George,

I tried calling you earlier; however, I received your voicemail. At your convenience, please feel free to call me at (504) 658-4910.

Thank you  
Gloria

## **Gloria Smith**

### **Executive Assistant to Mayor LaToya Cantrell**

City of New Orleans | Office of the Mayor  
1300 Perdido Street, Suite 2E04 | New Orleans, LA 70112  
504.658.4910 (o) | 504.658.4938 (f)  
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**From:** George Burciaga [mailto:[gb1civiq@gmail.com](mailto:gb1civiq@gmail.com)]  
**Sent:** Tuesday, February 26, 2019 8:36 AM  
**To:** Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** February 26, 2019 at 8:22:00 AM CST  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>, Gloria Smith <[gsmith@nola.gov](mailto:gsmith@nola.gov)>  
**Subject: Re: Welcome Letter (also mailed) - Please Review**

Thank you Mayor.

Ms Gloria, can we jump on a quick call today. Thank you, I look forward to speaking with you.

Thank you in advance,  
George Burciaga  
IGNITE CITIES  
CEO - global innovation and digital transformation  
M: 312.509.2800  
[@geo\\_burciaga](#)



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**Date:** Monday, February 25, 2019 at 11:56 AM  
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**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
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**From:** [LaToya Cantrell](#)  
**To:** [Gloria Smith](#)  
**Cc:** [Sunni LeBeouf](#); [Clifton M. Davis](#)  
**Subject:** FW: Welcome Letter (also mailed) - Please Review  
**Date:** Monday, February 25, 2019 2:45:24 PM  
**Attachments:** [Connected city global task force docs 012819.pdf](#)  
[IGNITE Press 011819.pdf](#)  
[Mayor Cantrell - Welcome Letter.pdf](#)

---

I would like to sign.

LaToya

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**From:** George Burciaga <[george@ignitecities.com](mailto:george@ignitecities.com)>  
**Date:** Monday, February 25, 2019 at 11:56 AM  
**To:** LaToya Cantrell <[mayorcantrell@nola.gov](mailto:mayorcantrell@nola.gov)>  
**Cc:** Reyahd Kazmi <[Reyahd@ignitecities.com](mailto:Reyahd@ignitecities.com)>  
**Subject:** Welcome Letter (also mailed) - Please Review

**EMAIL FROM EXTERNAL SENDER**

Mayor Cantrell,

Welcome to the team! I have attached the IGNITE welcome letter and related documents.

As agreed, please send over the signed MOU later this. We look forward to getting started.

Recent press in Chicago: <https://www.prnewswire.com/news-releases/illinois-medical-district-and-ignite-cities-announce-the-launch-of-countrys-first-smart-medical-district-300798393.html>

Thank you.

Sincerely,  
George Burciaga  
IGNITE CITIES  
CEO and Managing Partner  
global innovation and digital transformation  
m. 312.509.2800

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**From:** [Sunni LeBeouf](#)  
**To:** [Clifton M. Davis](#)  
**Subject:** Fwd: Franchise Inquiry  
**Date:** Friday, August 17, 2018 5:59:30 PM  
**Attachments:** [Smart Fusion Pole OnePager 081518.pdf](#)  
[ATT00001.htm](#)

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FYI

Sunni LeBeouf  
City Attorney  
City of New Orleans

Begin forwarded message:

**From:** Michele Visconti <[Michele.Visconti@americantower.com](mailto:Michele.Visconti@americantower.com)>  
**Date:** August 17, 2018 at 2:34:24 PM CDT  
**To:** "[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)" <[Sunni.LeBeouf@nola.gov](mailto:Sunni.LeBeouf@nola.gov)>  
**Subject:** **Franchise Inquiry**

Good afternoon, Mr. LeBouf,

I am hoping you can help point me in the right direction of who to speak with about starting a wireless communication franchise agreement? American Tower would like to start conversations with New Orleans to replace City owned light poles with the Smart Fusion Pole. For your convenience, please find attached a one pager on our Smart Fusion Pole. It is a great solution as it is aesthetically pleasing and can house two carriers with room for IoT. Please let me know what I need to do to get this process started and any additional questions you may have.

Respectfully,

**Michele Visconti**  
*Business Development Manager*  
**American Tower Corporation**  
900 Circle 75 Parkway, Suite 300  
Atlanta, GA 30339  
770-308-1837 office  
239-249-2472 mobile  
[michele.visconti@americantower.com](mailto:michele.visconti@americantower.com)

[www.americantower.com/smarpoles](http://www.americantower.com/smarpoles)

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